

## Stone Bridge Booster Club Meeting Minutes August 5, 2013 DRAFT



| Call to Order:       | Craig Ridley called the meeting to order at 7:02 PM.  |  |  |
|----------------------|---|--|--|
| Motion:              | The August 2013 SBBC Board and General Membership Meeting minutes were  |  |  |
| Approve Minutes      | presented. A motion to approve the Minutes by Jenny McCabe, seconded by   |  |  |
|                      | Mike Brady. Minutes are approved.   |  |  |
| Treasurer's Report   | <ul> <li>Balance as of July 31, 2013: \$58,463 (unrestricted) \$11,927 (restricted)</li> </ul>  |  |  |
| Chris Cravens        | See attached balance sheet report.  |  |  |
|                      | <ul> <li>Draft budget was presented by Chris Cravens and seconded by Mike<br/>Brady. Final budget based on final membership and revenue actuals.</li> <li>Motion to liquidate CD into cash for funding Fall 2013 projects; motion<br/>was presented by Matt Seu, seconded by Jenny McCabe.</li> </ul> |  |  |
| Athletic Dept.:      | Athletic Dept. identified 22 recommendations for funding; Dave  |  |  |
| Dave Hembach         | Hembach presented a prioritized list to SBBC:   |  |  |
|                      | <ul> <li>1. New field score board - \$36k est.</li> </ul>   |  |  |
|                      | <ul> <li>2. New main gym score board - \$30k est.</li> </ul>  |  |  |
|                      | <ul> <li>3. New sound systems: Gym - \$15K est., Stadium - \$TBD</li> </ul>   |  |  |
|                      | • New scoreboard to have up to three (3) permanent advertising  |  |  |
|                      | locations and Athletic Dept. would sell video advertising.  |  |  |
| Concessions:         | • Electrical issues in main Concessions. An equipment review needs to   |  |  |
| Tracy Fabian         | be done to add new equipment  |  |  |
|                      | Health Inspection will be scheduled for late August.  |  |  |
|                      | Concession position open for volunteer concessions manager  |  |  |
|                      | • Naming contest for stadium concession stand was Jennifer Mattingly,   |  |  |
|                      | who submitted "Bulldog Bites" and randomly pulled from group  |  |  |
|                      | submitting the same name. 2013 food choices will remain the same.   |  |  |
| Volunteers:          | Volunteer website will be set-up for the Fall sports schedule   |  |  |
| Jenny McCabe         | Discussion of Volunteer Pilot Program to include sports teams, clubs  |  |  |
|                      | and Stone Bridge organizations to participate as volunteers   |  |  |
| Membership:          | SBBC membership promotion and sign-up at Fall Sports Night, school  |  |  |
| Leann Gorman         | events, and sporting events during the early Fall season.   |  |  |
|                      | Membership will have table and use new SBHS Banners/Flags and will  |  |  |
|                      | investigate use of incentives and benefits for higher level membership.   |  |  |
|                      | <ul> <li>Additional \$1000 membership level to be added for<br/>husiness (cornerate member</li> </ul>   |  |  |
| Spirit Wear:         | <ul> <li>business/corporate member</li> <li>New designs and inventory will be reviewed by committee and buying</li> </ul>   |  |  |
| Jeff & Monique Brill | <ul> <li>New designs and inventory will be reviewed by committee and buying<br/>plan will be forwarded to SBBC Board for approval for July order.</li> </ul>  |  |  |
|                      | <ul> <li>Approval of discounts for Fall 2013 sales to sell slow moving inventory.</li> </ul>  |  |  |
|                      | <ul> <li>Discussion about opportunity to sell Stone Bridge wear/items at</li> </ul>   |  |  |
|                      | middle school events. Committee will review opportunities and   |  |  |
|                      | schedule.   |  |  |
|                      | <ul> <li>Trailer maintenance is needed to repair leaks.</li> </ul>  |  |  |
|                      |   |  |  |



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| Bulldog Discount<br>Cards:   | Bulldog Cards will be offered in Winter 2013     2012 (14 cards are ready for the printer, pending final approval   |  |
|------------------------------|---|--|
| Tammy Consani                | <ul> <li>2013/14 cards are ready for the printer, pending final approval.</li> </ul>  |  |
| Scholarships                 | No report   |  |
| Mulch Sales<br>Mike Friedman | No report   |  |
| Bulldog Bricks<br>Matt Seu   | <ul> <li>Contractor installed Bricks in Mid-July with all phase 1 orders.</li> <li>Phase 2 Brick sales are online for installation before Spring 2014. Sales target for 2013 is 100 Bricks.</li> <li>Quote for Spring 2014 installation will be requested from contractor.</li> <li>New design option from contractor allows for array and large designs over multiple bricks. Additional information will be requested.</li> </ul>   |  |
| Web Updates                  | No report   |  |
| Old Business                 | <ul> <li>New Volunteer Pilot Program is still under development and will be presented at a future SBBC meeting.</li> <li>Vehicle raffle for VW GTI will start Aug 20. Ticket sponsor: Sonoco.</li> </ul>  |  |
| New Business                 | <ul> <li>Stone Bridge Discount Card quote - \$377.40/1000 or \$464.85/1500.<br/>The discount card has new participants for 2013. New background color to identify 2013-14 cards and expiration date will be extended to 12/31/2014. Discount card sales primarily for Winter sports teams.</li> <li>Proposal to sell Stone Bridge Discount Cards for \$10/each, begin sales in Nov 2013, and order of 1500 cards by Leann Gorman, seconded by Chris Cravens. Motion was passed.</li> <li>Proposal for E-Payment contract with North American Bank Card, including 4 wireless payment terminals and two accounts (spirit wear and concessions) by Jenny McCabe, seconded by Leann Gorman. Motion was passed.</li> <li>Proposal for a working budget prior to adoption in Sept 2013, based on July 2013 budget projects and revenue projections, by Mike Brady, seconded by Jenny McCabe. Motion was passed.</li> <li>Proposal to purchase new stadium scoreboard, which includes all necessary capital improvements, for \$36,085, also includes 3 permanent advertising locations to be sold at the minimum price of \$10k per year with 5 yr. contract, all advertising revenue will go to the SBBC account to fund SBBC projects and SB Coach's requests, by Chris Cravens, seconded by Leann Gorman. Motion was passed.</li> </ul> |  |



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| Next Meeting | With all business complete, Craig Ridley made a request for a motion to      |  |
|--------------|--|--|
|              | adjourn. It was seconded by Dave Hembach. Meeting was adjourned at 9:20      |  |
|              | pm. Next Booster Club meeting date will be on Sept 9, 2013 at 7 PM. Location |  |
|              | Stone Bridge Library.  |  |

## Attendees:

| Chris Cravens       | Michelle Stewart |
|---------------------|------------------|
| Brian Parke         | Monique Brill    |
| Dave Hembach        | Mike Brady       |
| Craig Ridley        |                  |
| Bruce Simmons       |                  |
| Jenny McCabe        |                  |
| Katherine Blanco    |                  |
| Bruce Simmons       |                  |
| Tammy Consani - Pho | one              |