

# **Patriot Pioneers Booster Club**

## **Minutes of April 13, 2016 Meeting**

### Board Members Present

Steve Daves, President  
John Boyes, Secretary  
Dawn Harvey, Member at Large  
Sidney Lee, Treasurer

### Board Members Absent

Sarah Grasty, Vice President  
Brad Qualls, PHS Activities Director

### Committee Chairs Present

Elizabeth Boyes, Spirit wear  
Gayle Jenkins, Concessions

Attendance: 12

The general meeting was called to order at 6:32pm adjourned at 7:10 pm

### Business executed via email between meetings

- Approved Travel request for Debate team to travel to Nationals in the amount of \$1744.00

### Executive Session -

- Old Business
  - Nothing to Report
- New Business
  - Approved the vendor for next year's booster cards
  - Discussed long term sponsorships
  - Revised Business sponsorship forms
  - Funding requests
    - Approved FBLA request pending recalculation of the request per policy
    - Differed
      - Jugs machine request
      - Band request

### Old Business

- Nothing to report

### New Business

- Funding requests
  - FBLA made a request to fund registration and travel for FBLA nationals
  - Football requested \$2600 for a JUGS machine
  - Band Requested \$44,511 for Instruments

- The board opened nominations to the floor
  - Jeff Logue was nominated for VP
- Board Elections will be held next meeting

#### Treasurer

Patriot HS Boosters Club Treasury Report		3/31/16	Unofficial		
Assets	Banking				
	Apple FCU - Core advantage	\$ 154,772.13			
	Apple FCU - Business savings	\$ 5.00			
	Suntrust Primary	\$ 59,607.81			
	Suntrust Money Market	\$ 5,045.25			
	Cash box	\$ 3,800.00			
Total Assets		\$ 223,230.19			
Accounts	Restricted funds	\$ 58,544.35			
	General Fund	\$ 164,685.84			
Major Revenue Streams Cash Flow		203,455.04	Expenses	Net	COGS
	Concessions	\$ 62,168.97	\$ 34,994.30	\$ 27,174.67	56.3%
	Spirit Wear	\$ 35,800.13	\$ 20,592.68	\$ 15,207.45	57.5%
	Membership	\$ 11,228.52	\$ 400.00	\$ 10,828.52	3.6%
	Pioneer card sales	\$ 46,817.65	\$ 16,000.00	\$ 30,817.65	34.2%
	Mulch sales	\$ 47,431.77	\$ 26,602.00	\$ 20,829.77	56.1%
	Miscellaneous Fund Raising	\$ 8.00		\$ 8.00	
	Net fundraising profit	\$ 203,455.04	\$ 98,588.98	\$ 104,866.06	51.5%
major purchases/expenses		5,317.74			
	entry fees	\$ 1,630.00			
	Athletic general fund support	\$ 1,069.74			
	Club general fund support	\$ 300.00			
	Fine arts general fund support	\$ 1,159.00			
	Total	\$ 4,158.74			
Report by class		4/13/16			
Athletics	total		Clubs	total	
Baseball	\$ 12,433.34		Varsity	\$ 225.25	
Basketball - mens	\$ (393.90)		Culinary	\$ 24.00	
Basketball - wom	\$ 1,697.38		AP Scholars	\$ 78.75	
Cheer	\$ (3,488.68)		DECA	\$ 2,484.67	
Cross country	\$ 4,520.46		Hockey	\$ 16.00	
Dance	\$ (214.83)		Key Club	\$ 1,916.30	
Field Hockey	\$ 394.30		Red nation	\$ 28.00	
Football	\$ 1,639.71		Interact club	\$ 50.00	
Golf	\$ 392.54		Marine Science	\$ 177.02	
Gymnastics	\$ 8,196.01		FBLA	\$ -	
LaX - mens	\$ 5,238.01		Math Club	\$ 776.47	
LaX - womens	\$ 2,091.44		Medical Club	\$ 787.60	
Soccer- mens	\$ 5,369.57		Ping Pong	\$ 750.00	
Soccer - womens	\$ 1,245.24		FCCLA	\$ (86.42)	
Softball	\$ 3,157.42		Robotics	\$ 50.00	
Swimming	\$ 8,211.15		total Clubs	\$ 7,277.64	
Tennis	\$ 848.93		Fine Arts	total	
Track	\$ (1,425.08)		Band	\$ 591.00	
Volleyball	\$ 213.03		Chorus	\$ -	
Wrestling	\$ 549.67		Total Fine Arts	\$ 591.00	
total	\$ 50,675.71			\$ 7,868.64	

#### Secretary

- Minutes from last meeting where approved by vote of the membership

### Member-at-Large

- Reported that the board approved a request from Band for Registration fees of \$39 per student for All State Band

### Committees

#### Concessions

- Continue to need volunteers
- Many spring teams have not provided managers
  - Ideas for making sure concessions is open
    - Assign dates to teams, teams must provide a Manager and adults to man the grills and registers
    - Payed position
    - Incentives for team/clubs that man concessions \$100 per team
    - Can students run it?
    -
- Gayle Jenkins is stepping down from concessions after the fall season
- She is willing to train someone in the fall to take over
- 

#### Spirit wear

- New items for spring are coming in
- Opening to spring sports limited
- Selling inside school with FBLA

### Membership

- Nothing to report

### Scholarship Committee

- Applications are due May 6th

### Fund Raisers

- Mulch Sale
  - Bought 10810 bags
  - Sold 10750
  - Revenue: \$49K
  - Cost: \$26K
  - Margin 23K
  - 75% of margin goes to team account
  - Top three group sellers
    - Boys LAX – 3100 bags
    - Girls LAX – 1500 bags
    - Girls Soccer – 1425 bags
  - Only 4 orders were lost – down from last year
  - Online ordering worked great

- Ideas for Winter fund raiser were discussed
  - Most likely candidate will be a car raffle