

**Patriot Booster Club
Membership Meeting
November 14, 2018**

Board Member Present

Jon Carroll, President
Valerie Calloway, Vice President
Jeremy Reeve, Treasurer
Tina Blackman, Secretary
Brad Qualls, PHS Activities Director

Board Member Absent

Theresa Brown, Member at Large

Committee Chairs Present

None

Persons in Attendance

Susie Denham (Robotics)	Ben Shifflett (Wrestling)	Greg Quast (SeaPerch)	Mimi Cotter (Boys Lacrosse)	Jen Burch (Swimming)
Nancy Cash (Dance Team)	Calinda Hawkins (Track and Field)	Sherman Rivers (Boys Basketball)	Nick Cappannelli (Junior Class President)	Sarah Grasty (Competitive Cheer)
Katie Swanson (Volleyball)				

The Boosters membership meeting was called to order at 6:37 pm.

General Membership Open Time

- none

Officer's Reports

- Treasurer's Report (Jeremy Reeve) dated 10/31/2018
Total assets were \$201,630.15.
Current Activities Budget is \$117,955.14.
Operating general fund balance is \$83,675.01.
Net fundraising profit is \$96,061.95.
 - Patriot card sales money has been distributed to the team/club accounts.
 - This month we collect more monies than we spent. This is a good trend!
 - We have over 60 unclear transactions, some dating back to 2012, that total \$39,508.00
Action: Jeremy and Brad will work to clear these transactions up.
 - Closed the Apple FCU Core Advantage and Apple FCU Business Savings accounts and moved to a SunTrust CD (totaled \$85,500.0). \$20,000 was moved to the SunTrust Money Market.
 - Please be sure to submit receipts!

- Secretary's Report (Tina Blackman) –
 - October meeting minutes have been posted online.
 - Emails/Twitter/FB posts have been sent out regarding
 - the Boys Basketball Team Spirit Night at Velocity Wings
 - the Boys Basketball Team spirit wear shop sales
 - Patriot Band requesting volunteers, trailers, and ATVs for the VBODA competition
 - the ongoing, and online Patriot card sales
 - the next Booster meeting announcement
 - the winter concessions sign up sheet being posted
- Member at Large Report (Tina Blackman on behalf of Theresa Brown)
 - Motion approved for Culinary Club trip. Approved unanimously. Request was for \$12,360.00. It was approved at this amount.

Committee Reports

- Concessions (Jon Carroll on behalf of Gayle Jenkins)
 - Thank you to all the volunteers that made our fall season successful.
 - The winter schedule for concessions had been out for a couple weeks. Coaches and sponsors were emailed a few weeks ago.
 - Managers are needed for each athletic team for winter sports. We will schedule training as needed for anyone interested.
 - The fall signup genius has been downloaded to the database and coaches will be receiving breakdown of information regarding total hours spent by student for their team or club.
- Membership/Sponsorship (Valerie Calloway)
 - No need memberships.
 - We have a couple new business sponsors.

Action: Valerie to send to Tina the list for uploading to the Booster website.
- Spirit Wear (Jon Carroll on behalf of Traci Marin)
 - I've been selling at as many events as possible. Basketball night and holiday fair were not very successful.
 - I will hold an online holiday sale, but sales overall have really suffered with two less football games this year (with game shirts) and also lots of free t shirts being given out.
 - I have spent 10,000 and made 7,000. That is about 5,000 less income than last year at this point. And last year I spent more!
 - I will continue to try to sell at events. And probably need to purchase more long sleeved tees as we are almost out of all but XL.

Old Business

- Mulch – April 6th is the spring mulch fundraiser. JK Enterprise will be the vendor we work with again this year. They are doing the same pricing as years past. More information will be coming out soon.
Action: Tina will send a blast email out for the mulch date.

New Business

- New team/club funding requests
 - Track and Field – they are partnering with Battlefield HS to purchase a Link System Camera and Computer system. This system allows them to run meets more efficiently. Additionally, Patriot HS will be able to host more track meets because we have this system. Our half of the system will be \$4353.50.
 - Boys Basketball – requested \$1300 for the Hudl Assist software. This is without a discount. If we can have the girls basketball also agree to purchase the system, we could see a decrease in cost. The Hudl Assist is a 12 hour turnaround for game stats broken down. This is an add on feature to Hudl.
Action: Brad will speak with the Girls Basketball Coach, Coach Wadsworth, to gauge their interest in purchasing the software too.
- Polar Trot
 - The winter sports teams will have a fun run fundraiser on January 5th. It will cost \$25 to run the fun run, and also \$25 for an opt out option. DECA will do the marketing, Culinary will provide food and cocoa, FBLA will run it.
Action: Valerie will look into offering a 1 mile Fun Run for kids

Meeting was adjourned at 7:10pm.