

Cougar Athletic Boosters, Inc.

Profit and Loss Comparison

July 2022 - February 2023

	Total			
	Jul 2022 - Feb 2023	Jul 2021 - Feb 2022	% Change	% of Income
Income				
Concessions Income				
Basketball Concessions	10,497.20	8,572.55	22.45%	10.73%
Cheer Competition Concessions	1,376.00	0.00		1.41%
Concessions Income_Credit Card Sales	3,841.75	0.00		3.93%
Field Hockey Concessions	1,268.55	308.75	310.87%	1.30%
Football Concessions	32,418.01	28,738.83	12.80%	33.12%
Volleyball Concessions	3,520.20	0.00		3.60%
Wrestling Concessions	312.50	448.25	-30.28%	0.32%
Total Concessions Income	\$ 53,234.21	\$ 38,068.38	39.84%	54.39%
Donation Income	720.00			0.74%
Amazon Smile Donations	6.31	0.00		0.01%
Total Donation Income	\$ 726.31	\$ 0.00		0.74%
Fundraising Income				
50/50 Raffle		495.00		0.00%
Stadium Signs	11,750.00	3,750.00	213.33%	12.01%
Total Fundraising Income	\$ 11,750.00	\$ 4,245.00	176.80%	12.01%
Interest Income	82.41	36.72	124.43%	0.08%
Membership Income				0.00%
Black Membership	2,200.00	825.00	166.67%	2.25%
Green Membership	6,400.00	4,875.00	31.28%	6.54%
Lifetime Membership	3,000.00	6,675.00	-55.06%	3.07%
Replacement Cards		55.00		0.00%
Orange Membership	4,050.00	3,100.00	30.65%	4.14%
White Membership	50.00	0.00		0.05%
Total Membership Income	\$ 15,700.00	\$ 15,530.00	1.09%	16.04%
Spirit Wear Income				0.00%
Donated Spirit Wear Sales	85.00	400.00	-78.75%	0.09%
Spirit Wear Sales	16,295.25	15,912.00	2.41%	16.65%
Total Spirit Wear Income	\$ 16,380.25	\$ 16,312.00	0.42%	16.74%
Total Income	\$ 97,873.18	\$ 74,192.10	31.92%	100.00%
Gross Profit	\$ 97,873.18	\$ 74,192.10	31.92%	100.00%
Expenses				
Administrative Expenses				
Accounting Expense	2,150.00	2,150.00	0.00%	2.20%
Credit Card Processing Fees	786.54	362.72	116.84%	0.80%
Dues & Subscriptions Expense	758.99	342.89	121.35%	0.78%

Office Supplies Expense	679.26	55.13	1132.11%	0.69%
Postage Expense	51.02	22.00	131.91%	0.05%
Total Administrative Expenses	\$ 4,425.81	\$ 2,932.74	50.91%	4.52%
Concessions Expense				
Chick-Fil-A Purchases	5,957.19	2,850.00	109.02%	6.09%
Concession Supplies	1,499.34	490.35	205.77%	1.53%
Pepsi Purchases	10,331.00	7,892.00	30.90%	10.56%
Previous Year Inventory	460.54	625.13	-26.33%	0.47%
Spitony's Pizza Purchaes	4,610.00	2,960.00	55.74%	4.71%
Store Purchases	13,572.97	7,801.96	73.97%	13.87%
Total Concessions Expense	\$ 36,431.04	\$ 22,619.44	61.06%	37.22%
Donations Expense				
Athletic Department		9,100.00		0.00%
Team Donations	1,014.06			1.04%
Total Donations Expense	\$ 1,014.06	\$ 9,100.00	-88.86%	1.04%
Fundraising Expense				0.00%
Stadium Sign Expense	2,575.55	103.23	2394.96%	2.63%
Total Fundraising Expense	\$ 2,575.55	\$ 103.23	2394.96%	2.63%
Insurance Expense				
Directors & officers insurance	969.00	969.00	0.00%	0.99%
Liability insurance	576.00	623.00	-7.54%	0.59%
Total Insurance Expense	\$ 1,545.00	\$ 1,592.00	-2.95%	1.58%
Membership Expense	3,828.67	0.00		3.91%
Spirit Wear Expense				
Donated Spirit Wear Expense	85.00	400.00	-78.75%	0.09%
Merchandise Expense	16,114.31	9,940.50	62.11%	16.46%
Previous Year Expense	2,404.80	4,112.60	-41.53%	2.46%
Total Spirit Wear Expense	\$ 18,604.11	\$ 14,453.10	28.72%	19.01%
Total Expenses	\$ 68,424.24	\$ 50,800.51	34.69%	69.91%
Net Operating Income	\$ 29,448.94	\$ 23,391.59	25.90%	30.09%
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