|  | Jul - Nov 21 | Jul - Nov 20 | \% Change | \% of Income |
| :---: | :---: | :---: | :---: | :---: |
| Income |  |  |  |  |
| Concessions Income |  |  |  |  |
| Field Hockey Concessions | 308.75 | 0.00 | 100.0\% | 0.5\% |
| Football Games | 28,633.83 | 460.00 | 6,124.8\% | 45.8\% |
| Total Concessions Income | 28,942.58 | 460.00 | 6,191.9\% | 46.3\% |
| Donation Income |  |  |  |  |
| Amazon Smiles Income | 0.00 | 23.86 | -100.0\% | 0.0\% |
| Total Donation Income | 0.00 | 23.86 | -100.0\% | 0.0\% |
| Fundraising Income |  |  |  |  |
| 50/50 Raffle Income | 495.00 | 0.00 | 100.0\% | 0.8\% |
| Golf Tournament |  |  |  |  |
| Donated Items | 0.00 | 5,254.82 | -100.0\% | 0.0\% |
| Foursome's | 0.00 | 3,550.00 | -100.0\% | 0.0\% |
| Hole Sponsor | 0.00 | 1,175.00 | -100.0\% | 0.0\% |
| Hole Sponsor \& Foursome | 0.00 | 3,375.00 | -100.0\% | 0.0\% |
| Individual Player | 0.00 | 675.00 | -100.0\% | 0.0\% |
| Mulligans | 0.00 | 630.00 | -100.0\% | 0.0\% |
| Raffle Ticket Sales | 0.00 | 910.00 | -100.0\% | 0.0\% |
| Tournament Sponsor | 0.00 | 1,000.00 | -100.0\% | 0.0\% |
| Total Golf Tournament | 0.00 | 16,569.82 | -100.0\% | 0.0\% |
| Stadium Signs | 6,000.00 | 7,500.00 | -20.0\% | 9.6\% |
| Total Fundraising Income | 6,495.00 | 24,069.82 | -73.0\% | 10.4\% |
| Interest Income | 21.09 | 13.15 | 60.4\% | 0.0\% |
| Membership Income |  |  |  |  |
| Black Membership | 825.00 | 0.00 | 100.0\% | 1.3\% |
| Green Membership | 3,200.00 | 0.00 | 100.0\% | 5.1\% |
| Lifetime Membership | 5,675.00 | 0.00 | 100.0\% | 9.1\% |
| Membership Replacement Cards In | 40.00 | 0.00 | 100.0\% | 0.1\% |
| Orange Membership | 3,100.00 | 0.00 | 100.0\% | 5.0\% |
| White Membership Level | 0.00 | 125.00 | -100.0\% | 0.0\% |
| Total Membership Income | 12,840.00 | 125.00 | 10,172.0\% | 20.5\% |
| Spirit Wear Sales |  |  |  |  |
| Donated Spirit Wear Sales | 150.00 | 0.00 | 100.0\% | 0.2\% |
| Spirit Wear Sales - Other | 14,122.00 | 938.50 | 1,404.7\% | 22.6\% |
| Total Spirit Wear Sales | 14,272.00 | 938.50 | 1,420.7\% | 22.8\% |
| Total Income | 62,570.67 | 25,630.33 | 144.1\% | 100.0\% |
| Expense |  |  |  |  |
| Administrative Expenses |  |  |  |  |
| Accounting Expense | 1,400.00 | 1,345.00 | 4.1\% | 2.2\% |
| Dues \& Subscriptions | 252.89 | 378.89 | -33.3\% | 0.4\% |
| Office Supplies Expense | 44.73 | 0.00 | 100.0\% | 0.1\% |
| PayPal Fees-Credit Card Process | 335.39 | 58.48 | 473.5\% | 0.5\% |
| Postage Expense | 22.00 | 0.00 | 100.0\% | 0.0\% |
| Total Administrative Expenses | 2,055.01 | 1,782.37 | 15.3\% | 3.3\% |
| Concession Expense |  |  |  |  |
| Chick-Fil-A | 2,775.00 | 0.00 | 100.0\% | 4.4\% |
| Concession Supplies | 490.35 | 0.00 | 100.0\% | 0.8\% |
| Merchants | 949.92 | 0.00 | 100.0\% | 1.5\% |
| Pepsi Expense | 5,700.00 | 376.40 | 1,414.4\% | 9.1\% |
| Previous Year Inventory | 625.13 | 1,095.44 | -42.9\% | 1.0\% |
| Spitony's Pizza | 1,260.00 | 0.00 | 100.0\% | 2.0\% |
| Store Purchases | 4,439.54 | 176.88 | 2,409.9\% | 7.1\% |
| Total Concession Expense | 16,239.94 | 1,648.72 | 885.0\% | 26.0\% |

July through November 2021

|  | Jul - Nov 21 | Jul - Nov 20 | \% Change | \% of Income |
| :---: | :---: | :---: | :---: | :---: |
| Golf Tournament Expense |  |  |  |  |
| Donated Items | 0.00 | 5,254.82 | -100.0\% | 0.0\% |
| Hole Sponsor Expense | 0.00 | 299.69 | -100.0\% | 0.0\% |
| Tournament Expense | 0.00 | 4,338.53 | -100.0\% | 0.0\% |
| Total Golf Tournament Expense | 0.00 | 9,893.04 | -100.0\% | 0.0\% |
| Insurance Expense |  |  |  |  |
| Directors \& Officers Insurance | 969.00 | 969.00 | 0.0\% | 1.5\% |
| Liability Insurance | 623.00 | 598.00 | 4.2\% | 1.0\% |
| Total Insurance Expense | 1,592.00 | 1,567.00 | 1.6\% | 2.5\% |
| Spirit Wear Merchandise Expense |  |  |  |  |
| Clothing | 9,940.50 | 225.60 | 4,306.3\% | 15.9\% |
| Donated Spirit Wear Items | 150.00 | 0.00 | 100.0\% | 0.2\% |
| Previous Year Inventory | 4,112.60 | 4,647.65 | -11.5\% | 6.6\% |
| Total Spirit Wear Merchandise Expense | 14,203.10 | 4,873.25 | 191.5\% | 22.7\% |
| Stadium Signs Expense | 103.23 | 174.15 | -40.7\% | 0.2\% |
| Total Expense | 34,193.28 | 19,938.53 | 71.5\% | 54.6\% |
| Net Income | 28,377.39 | 5,691.80 | 398.6\% | 45.4\% |

