

Cougar Athletic Boosters, Inc.

Profit and Loss Comparison

July 2022 - January 2023

	Total			
	Jul 2022 - Jan 2023	Jul 2021 - Jan 2022	% Change	% of Income
Income				
Concessions Income				
Basketball Concessions	8,051.95	6,517.75	23.54%	8.49%
Cheer Competition Concessions	1,376.00			1.45%
Concessions Income_Credit Card Sales	3,328.00			3.51%
Field Hockey Concessions	1,268.55	308.75	310.87%	1.34%
Football Concessions	32,418.01	28,738.83	12.80%	34.17%
Volleyball Concessions	3,520.20			3.71%
Wrestling Concessions	312.50	448.25	-30.28%	0.33%
Total Concessions Income	\$ 50,275.21	\$ 36,013.58	39.60%	52.99%
Donation Income	720.00			0.76%
Fundraising Income				0.00%
Stadium Signs	11,750.00	3,750.00	213.33%	12.38%
50/50 Raffle		495.00	-100.00%	0.00%
Total Fundraising Income	\$ 11,750.00	\$ 4,245.00	176.80%	12.38%
Interest Income	53.46	31.56	69.39%	0.06%
Membership Income				
Black Membership	2,200.00	825.00	166.67%	2.32%
Green Membership	6,400.00	4,875.00	31.28%	6.75%
Lifetime Membership	3,000.00	6,675.00	-55.06%	3.16%
Orange Membership	4,050.00	3,100.00	30.65%	4.27%
Replacement Cards		55.00	-100.00%	0.00%
White Membership	50.00	0.00		0.05%
Total Membership Income	\$ 15,700.00	\$ 15,530.00	1.09%	16.55%
Spirit Wear Income				
Donated Spirit Wear Sales	85.00	400.00	-78.75%	0.09%
Spirit Wear Sales	16,295.25	15,607.00	4.41%	17.17%
Total Spirit Wear Income	\$ 16,380.25	\$ 16,007.00	2.33%	17.26%
Total Income	\$ 94,878.92	\$ 71,827.14	32.09%	100.00%
Gross Profit	\$ 94,878.92	\$ 71,827.14	32.09%	100.00%
Expenses				
Administrative Expenses				
Accounting Expense	1,900.00	1,900.00	0.00%	2.00%
Credit Card Processing Fees	742.61	362.72	104.73%	0.78%
Dues & Subscriptions Expense	688.99	312.89	120.20%	0.73%
Office Supplies Expense	679.26	55.13	1132.11%	0.72%
Postage Expense	51.02	22.00	131.91%	0.05%

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Total Administrative Expenses	\$ 4,061.88	\$ 2,652.74	53.12%	4.28%
Concessions Expense				
Chick-Fil-A Purchases	5,748.19	2,850.00	101.69%	6.06%
Concession Supplies	1,499.34	490.35	205.77%	1.58%
Pepsi Purchases	10,121.00	7,344.00	37.81%	10.67%
Previous Year Inventory	460.54	625.13	-26.33%	0.49%
Spitony's Pizza Purchaes	4,346.00	2,540.00	71.10%	4.58%
Store Purchases	13,371.24	7,801.96	71.38%	14.09%
Total Concessions Expense	\$ 35,546.31	\$ 21,651.44	64.18%	37.46%
Donations Expense				
Team Donations	1,014.06	0.00		1.07%
Grants - Athletic Dept		9,100.00		0.00%
Total Donations Expense	\$ 1,014.06	\$ 9,100.00	-88.86%	1.07%
Fundraising Expense				
Stadium Sign Expense	2,575.55	103.23	2394.96%	2.71%
Total Fundraising Expense	\$ 2,575.55	\$ 103.23	2394.96%	2.71%
Insurance Expense				
Directors & officers insurance	969.00	969.00	0.00%	1.02%
Liability insurance	576.00	623.00	-7.54%	0.61%
Total Insurance Expense	\$ 1,545.00	\$ 1,592.00	-2.95%	1.63%
Membership Expense	3,828.67			4.04%
Spirit Wear Expense				0.00%
Donated Spirit Wear Expense	85.00	400.00	-78.75%	0.09%
Merchandise Expense	16,114.31	9,940.50	62.11%	16.98%
Previous Year Expense	2,404.80	4,112.60	-41.53%	2.53%
Total Spirit Wear Expense	\$ 18,604.11	\$ 14,453.10	28.72%	19.61%
Total Expenses	\$ 67,175.58	\$ 49,552.51	35.56%	70.80%
Net Operating Income	\$ 27,703.34	\$ 22,274.63	24.37%	29.20%
Net Income	\$ 27,703.34	\$ 22,274.63	24.37%	29.20%