

|  |                           |              |             |             |               |              |             |              |                                    |
|--|---------------------------|--------------|-------------|-------------|---------------|--------------|-------------|--------------|------------------------------------|
| Kettle Run High School                     |                           |              |             |             |               |              |             |              |                                    |
| COUGAR ATHLETIC BOOSTERS, INC.             |                           |              |             |             |               |              |             |              |                                    |
| Profit / <Loss> Summary By Fiscal Year End |                           |              |             |             |               |              |             |              |                                    |
| 2011 - 2018                                |                           |              |             |             |               |              |             |              |                                    |
|  | 6/30/2011                 | 6/30/2012    | 6/30/2013   | 6/30/2014   | 6/30/2015     | 6/30/2016    | 6/30/2017   | 6/30/2018    | CUMULATIVE                         |
| INCOME                                     |                           |              |             |             |               |              |             |              | INCOME                             |
| Concession Income                          | \$45,111.87               | \$59,247.13  | \$50,316.42 | \$48,183.57 | \$44,800.24   | \$36,457.74  | \$43,191.72 | \$51,738.26  | Concession Income                  |
| Fundraiser Income                          |                           |              |             |             |               |              |             |              | Fundraiser Income                  |
| Stadium Signs                              | \$5,750.00                | \$6,250.00   | \$7,250.00  | \$10,000.00 | \$6,500.00    | \$9,250.00   | \$9,750.00  | \$10,250.00  | Stadium Signs                      |
| Restaurant Fundraiser                      |                           | \$239.36     |             | \$419.84    | \$47.21       |              |             |              | Restaurant Fundraiser              |
| Gold Cup                                   | \$1,862.50                |              | \$500.00    | \$800.00    |               |              |             |              | Gold Cup                           |
| Program Ads                                | \$800.00                  |              |             |             |               |              |             |              | Program Ads                        |
| Car Show Baskets                           | \$95.00                   |              |             |             |               |              |             |              | Car Show Baskets                   |
| King/Queen Raffle                          | \$708.00                  |              |             |             |               |              |             |              | King/Queen Raffle                  |
| 50/50 Ticket Sales                         | \$142.00                  | \$1,076.00   | \$373.00    | \$392.00    | \$108.50      | \$561.00     | \$754.50    | \$832.50     | 50/50 Ticket Sales                 |
| Gift Received                              |                           |              |             |             |               |              |             |              | Gift Received                      |
| New Baltimore FD                           |                           |              | \$150.00    | \$250.00    | \$300.00      | \$300.00     |             |              | New Baltimore FD                   |
| Schauss - Ice Cream                        |                           |              | \$30.00     |             |               |              |             |              | Schauss - Ice Cream                |
| Ruritan Scholarship                        | \$1,500.00                |              |             |             |               |              |             |              | Ruritan Scholarship                |
| State Ring Donations                       |                           |              |             |             |               | \$6,300.00   |             | \$7,100.00   | State Ring Donations               |
| Football - Restricted                      |                           |              |             |             |               | \$660.00     | \$100.00    |              | Football - Restricted              |
| Lacrosse - Restricted                      |                           |              |             |             |               |              |             | \$10,602.00  | Lacrosse - Restricted              |
| Aruda                                      |                           | \$500.00     | \$1,500.00  | \$1,000.00  |               |              | \$1,000.00  |              | Aruda                              |
| Interest Inc                               | \$149.64                  | \$83.36      | \$63.53     | \$57.67     | \$58.86       | \$39.93      | \$37.70     | \$48.06      | Interest Inc                       |
| Membership Income                          | \$11,316.00               | \$13,940.00  | \$13,247.00 | \$10,519.00 | \$10,475.00   | \$9,800.00   | \$8,900.00  | \$9,625.00   | Membership Income                  |
| Merchandise Income                         | \$8,967.70                | \$12,907.40  | \$11,510.05 | \$12,173.00 | \$13,412.41   | \$16,536.90  | \$15,934.50 | \$13,734.75  | Merchandise Income                 |
| NSF Income                                 |                           |              |             | \$40.00     |               |              |             |              | NSF Income                         |
| TOTAL INCOME                               | \$76,402.71               | \$94,243.25  | \$84,940.00 | \$83,835.08 | \$75,702.22   | \$79,905.57  | \$79,668.42 | \$103,930.57 | TOTAL INCOME                       |
| EXPENSES                                   |                           |              |             |             |               |              |             |              | EXPENSES                           |
| Administration                             |                           |              |             |             |               |              |             |              | Administration                     |
| Office Supplies                            |                           | \$98.64      |             | \$46.78     | \$49.45       | \$78.78      | \$222.15    | \$152.36     | Office Supplies                    |
| State Corp Fees                            | \$25.00                   | \$25.00      | \$25.00     | \$25.00     | \$36.95       | \$25.00      | \$25.00     | \$25.00      | State Corp Fees                    |
| BJ's Membership                            |                           |              |             |             |               | \$40.00      |             |              | BJ's Membership                    |
| Homecoming                                 |                           | \$151.78     | \$459.50    | \$263.45    | \$153.86      | \$154.74     |             | \$89.19      | Homecoming                         |
| Stamps                                     | \$44.00                   |              |             | \$46.00     | \$10.30       | \$3.92       | \$61.02     | \$39.60      | Stamps                             |
| Volunteer Appreciation                     | \$947.63                  | \$2,006.10   | \$2,218.48  | \$1,957.04  | \$2,086.18    |              |             |              | Volunteer Appreciation             |
| Accounting Fees                            |                           |              |             |             |               | \$3,000.00   | \$3,000.00  | \$2,750.00   | Accounting Fees                    |
| Attorney Fees                              |                           |              |             | \$2,275.00  |               |              |             |              | Attorney Fees                      |
| Bank Fees                                  |                           | \$50.00      |             | \$40.00     |               |              | \$10.00     |              | Bank Fees                          |
| PayPal Fees                                |                           |              |             | \$85.23     | \$21.74       | \$111.13     | \$73.79     | \$138.57     | PayPal Fees                        |
| Flowers                                    |                           |              | \$100.00    | \$63.25     |               |              |             |              | Flowers                            |
| Trunk or Treat                             | \$81.02                   | \$86.70      | \$65.20     |             |               |              |             |              | Trunk or Treat                     |
| Aruda - Golf                               |                           |              | \$500.00    |             |               |              |             |              | Aruda - Golf                       |
| Miscellaneous                              |                           |              |             |             | \$168.00      | \$14.00      |             |              | Miscellaneous                      |
| Gas Reimbursement                          | \$130.00                  |              |             |             |               |              |             |              | Gas Reimbursement                  |
| Small Wares (Tables,Tents,...)             |                           |              |             |             |               |              | \$2,369.35  | \$1,638.20   | Small Wares (Tables,Tents,...)     |
| New Stadium Flags                          |                           |              | \$591.79    |             | \$842.77      |              |             |              | New Stadium Flags                  |
| Concession Expense                         |                           |              |             |             |               |              |             |              | Concession Expense                 |
| Merchant's                                 | \$1,417.17                | \$18,911.22  | \$13,565.09 | \$12,820.31 | \$13,590.69   | \$6,621.16   | \$5,033.33  | \$2,815.09   | Merchant's                         |
| Spittony's                                 | \$4,091.93                | \$5,072.00   | \$4,416.00  | \$4,639.00  | \$4,826.00    | \$3,413.00   | \$3,712.00  | \$4,192.00   | Spittony's                         |
| Pepsi                                      | \$8,415.45                | \$9,097.75   | \$9,705.00  | \$9,643.00  | \$9,108.00    | \$7,891.25   | \$9,159.95  | \$11,017.40  | Pepsi                              |
| Chick Fil A                                |                           |              |             |             |               | \$1,000.00   | \$602.50    | \$1,872.85   | Chick Fil A                        |
| Grills                                     |                           |              | \$978.02    |             |               |              |             |              | Grills                             |
| Costco                                     | \$6,977.31                | \$100.00     |             |             |               |              |             |              | Costco                             |
| Food Donated Expense                       |                           |              |             |             |               | \$182.60     | \$246.37    |              | Food Donated Expense               |
| Store Purchases                            | \$877.50                  | \$112.50     |             |             |               | \$2,562.16   | \$5,149.35  | \$7,980.32   | Store Purchases                    |
| Kitchen Supplies                           |                           | \$114.23     | \$858.05    |             |               |              | \$51.23     | \$436.41     | Kitchen Supplies                   |
| Previous Year Inventory                    |                           |              |             |             |               |              | \$483.39    | \$863.60     | Previous Year Inventory            |
| Propane Tanks                              |                           | \$24.14      |             | \$59.97     | \$19.99       |              |             |              | Propane Tanks                      |
| Donation                                   |                           |              |             |             |               |              |             |              | Donation                           |
| After Prom                                 |                           | \$500.00     | \$500.00    | \$500.00    | \$500.00      |              |             |              | After Prom                         |
| Swim Team - Computer                       |                           |              |             | \$797.98    |               |              |             |              | Swim Team - Computer               |
| Busses - Football Playoffs                 |                           |              | \$427.71    |             |               |              |             |              | Busses - Football Playoffs         |
| Tickets Playoff Games                      |                           |              | \$350.00    |             |               |              |             |              | Tickets Playoff Games              |
| Senior Class                               |                           | \$300.00     |             |             |               |              |             |              | Senior Class                       |
| Stencil for Stadium                        |                           | \$1,004.95   |             |             |               |              |             |              | Stencil for Stadium                |
| Band                                       |                           |              | \$350.00    |             |               |              |             |              | Band                               |
| Sod Practice Fields                        | \$20,000.00               |              |             |             |               |              |             |              | Sod Practice Fields                |
| Teacher Luncheon                           | \$243.67                  |              |             |             |               |              |             |              | Teacher Luncheon                   |
| State Championship Rings                   |                           |              |             |             |               | \$10,045.86  |             | \$9,178.50   | State Championship Rings           |
| Relay for Life                             |                           |              |             |             |               | \$96.50      |             |              | Relay for Life                     |
| Footbll Team                               |                           |              |             |             |               | \$660.00     | \$100.00    |              | Football Team                      |
| Tennis Team                                |                           |              |             |             |               | \$950.98     |             |              | Tennis Team                        |
| Lacrosse Team                              |                           |              |             |             |               |              |             | \$11,422.00  | Lacrosse Team                      |
| Fauquier High School Golf Tourney          |                           |              |             |             |               |              | \$500.00    |              | Fauquier High School Golf Tourney  |
| Weight Room                                |                           |              |             |             | \$18,286.08   |              |             |              | Weight Room                        |
| Equipment                                  |                           |              |             |             |               |              |             |              | Equipment                          |
| Outdoor Freezer                            |                           |              |             |             |               |              |             |              | Outdoor Freezer                    |
| Portable Sound System                      |                           |              |             | \$530.40    |               |              |             |              | Portable Sound System              |
| Camcorder - Soccer                         |                           |              |             | \$434.36    |               |              |             |              | Camcorder - Soccer                 |
| Helium Tank                                | \$300.58                  |              |             |             |               |              |             |              | Helium Tank                        |
| Nacho Machines                             |                           | \$500.00     |             |             | (\$250.00)    |              |             |              | Nacho Machines                     |
| Mower of Bermuda Grass                     |                           | \$10,000.00  |             |             |               |              |             |              | Mower of Bermuda Grass             |
| Shelves Concession Stand                   | \$104.93                  |              |             |             |               |              |             |              | Shelves Concession Stand           |
| Accounting Computer & Software             |                           |              |             |             | \$535.99      | \$227.88     |             | \$219.95     | Accounting Computer & Software     |
| Fundraising Expense                        |                           |              |             |             |               |              |             |              | Fundraising Expense                |
| Stadium Sign                               | \$400.00                  | \$350.00     | \$1,050.00  | \$1,640.76  | \$375.00      | \$750.00     | \$549.32    | \$1,068.00   | Stadium Sign                       |
| Grants                                     |                           |              |             |             |               |              |             |              | Grants                             |
| College Scholarships                       |                           | \$13,000.00  | \$4,000.00  | \$2,000.00  | \$12,250.00   | \$6,250.00   | \$6,250.00  | \$6,250.00   | College Scholarships               |
| Coach Memberships                          | \$1,295.00                | \$1,260.00   | \$1,225.00  | \$1,645.00  | \$1,505.00    |              |             |              | Coach Memberships                  |
| Swim Team - Caps                           | \$240.00                  |              |             | \$285.00    |               |              |             |              | Swim Team - Caps                   |
| Paul Webb Camp                             | \$360.00                  |              |             |             |               |              |             |              | Paul Webb Camp                     |
| Athletic Department                        | \$15,000.00               | \$25,000.00  | \$20,000.00 | \$25,000.00 | \$20,000.00   | \$15,000.00  | \$15,000.00 | \$15,000.00  | Athletic Department                |
| Soccer Team - Goal Shot                    |                           |              |             |             | \$249.00      |              |             |              | Soccer Team - Goal Shot            |
| Insurance                                  | MKS:                      |              |             |             |               |              |             |              | Insurance                          |
| Directors & Officers                       | 1st Year to Capitalize YE |              | \$880.00    | \$902.00    | \$925.00      | \$946.00     | \$1,014.00  | \$969.00     | Directors & Officers               |
| Liability                                  | Inventory                 |              | \$348.00    | \$498.00    | \$498.00      | \$608.00     | \$598.00    | \$598.00     | Liability                          |
| Membership Expense                         |                           |              |             |             |               |              |             |              | Membership Expense                 |
| Constant Contact                           |                           |              |             | \$153.00    | \$288.00      | \$223.17     |             | \$425.00     | Constant Contact                   |
| Booster Card Supplies                      | \$265.17                  | \$553.24     | \$215.00    | \$274.95    |               | \$199.05     |             | \$176.06     | Booster Card Supplies              |
| Depreciation Expense                       |                           |              |             |             | \$33.00       | \$252.00     | \$151.00    |              | Depreciation Expense               |
| Merchandise Expense                        | \$6,216.35                | \$7,504.45   | \$9,343.21  | \$12,840.14 | \$8,538.56    | \$12,306.45  | \$10,242.90 | \$13,041.30  | Merchandise Expense                |
| TOTAL EXPENSES                             | \$67,432.71               | \$95,822.70  | \$72,171.05 | \$79,465.62 | \$94,647.56   | \$73,613.63  | \$64,604.65 | \$92,358.40  | TOTAL EXPENSES                     |
| Profit / <Loss>                            | \$8,970.00                | (\$1,579.45) | \$12,768.95 | \$4,369.46  | (\$18,945.34) | \$6,291.94   | \$15,063.77 | \$11,572.17  | Profit / <Loss>                    |
| Concession Profit / <Loss>                 | \$23,332.51               | \$25,815.29  | \$20,794.26 | \$21,021.29 | \$17,255.56   | \$14,787.57  | \$18,753.60 | \$22,560.59  | Concession Profit / <Loss>         |
| Spirit Wear Profit / <Loss>                | \$2,751.35                | \$5,402.95   | \$2,166.84  | (\$667.14)  | \$4,873.85    | \$4,230.45   | \$5,691.60  | \$693.45     | Spirit Wear Profit / <Loss>        |
| Championship Rings Profit / <Loss>         |                           |              |             |             |               | (\$3,745.86) | \$0.00      | (\$2,078.50) | Championship Rings Profit / <Loss> |