



JH SCHOOL SPORTS BOOSTER CLUB

hool Sports Booster Club · P.O. Box 101 ·
Herndon, VA 20172

October 7, 2019

Meeting Agenda:

- I. Call to Order/Welcome, Amy Emmatty – Review of Board Member Changes
- II. Recording Secretary's Report, Loubna Hanna – September minutes (approve/post). Sign-in sheet.
- III. HHS DSA Report, Jonathan Frohm
- IV. Social Media, Tamra White
- V. Indoor Concessions, Heather Metz
- VI. Outdoor Concessions, Joshua Jordan
- VII. Volunteer update, Nancy Cazenias
- VIII. Apparel/Spirit Wear Report, Jennifer Schoenefeldt/Andrea Ennis
- IX. Membership Report, Kelli Jordan
- X. Wish List, John Hanna
- XI. Sponsorship/Advertising, Monica Snowden/Dave Jones
- XII. Treasurer's Report, Dannielle LaRosa
- XIII. Continuing Business –
 - a. Calendar of Meetings
 - November 11
 - November 20/21 (Falls Sports Awards)
 - December 9
 - January 6
 - February 3
 - March 2 (when is winter awards night?)
 - March 30
 - May 4
 - June 8
 - b. Booster Liability – need to establish a process for coaches to request events "sponsored by boosters"
 - c. Golf Tournament – need to identify chair/committee
 - d. "*Moment of Silence*" fundraiser – need to confirm date, identify committee, and start planning. Homecoming is targeted for announcement of date.
 - e. Need to re-vamp by-laws
- XIV. New Business
 - a. Spring Sports Awards night- how are we handling this? Currently schedule post-graduation.
- XV. Adjourn

Next meeting: November 11, 2019

HERNDON HIGH SCHOOL SPORTS BOOSTERS
PROFIT & LOSS COMPARISON

	July 1 to October 7, 2019				July 1 to October 7, 2018				
	Revenue	Expense	Profit		Revenue	Expense	Profit		Profit Gain
Core Business									
Memberships	37,048	(123)	36,925		28,280	(2,185)	26,095		10,830
Concession Stand	12,887	(6,226)	6,660		14,808	(7,388)	7,420		(760)
Corporate Sponsors/Ads	22,350	(503)	21,847		16,500	(255)	16,245		5,602
Wish List	-	-	-		-	-	-		-
Clothing	4,386	(3,647)	739		6,172	(2,068)	4,104		(3,365)
Hornet Classic	-	-	-		-	-	-		-
Program Sales	215	(257)	(42)		-	-	-		(42)
Other	1,523	-	1,523		127	-	127		1,395
Total Core Business	78,408	(10,756)	67,651		65,887	(11,895)	53,992		13,659
Other Expenses							-		
Turf Replacement			-				-		-
Athletic Donations-Award Nights			-				-		-
Athletic Donations-Wish List			-				-		-
Scholarships			-				-		-
Bank Service Charges			(2,086)				(1,029)		(1,057)
Office & Web			(240)				(420)		180
Letters, Plaques & Trophies			(522)				-		(522)
Banquet Expenses			-				(141)		141
Custodian Gifts			-				-		-
Interest Income			235				170		65
Total Other Expenses			(2,613)				(1,420)		(1,193)
Net Income			65,039				52,572		12,466

HERNDON HIGH SCHOOL SPORTS BOOSTERS
BALANCE SHEET - OCTOBER 7, 2019

	Checking	Money Market	Cash Box	Total
Cash	23,202	124,681	280	148,163
Accounts Payable	2,935			2,935
Brick Highway		3,000		3,000
Scholarships		4,960		4,960
Team Accounts		37,778		37,778
Total Liabilities	2,935	45,738	-	48,673
Equity	20,266	78,943	280	99,490

Change in Liabilities September 4, to October 7, 2019				
	Balance Sept 4	Deposits	Disbursements	Balance Oct 7
Accounts Payable	1,631	10,201	(8,897)	2,935
Deferred Revenue	-	-	-	-
Total 100 Year Brick Highway	3,000	-	-	3,000
Donald Soberdash Memorial Fund	500	-	-	500
Jimmy McLaughlin Scholarship	4,460		-	4,460
Team Accounts				
Athletic Trainers	13,261	-	(1,182)	12,079
Band	55	-	-	55
Baseball	9	-	-	9
Basketball	10,468	-	-	10,468
Dance Team	52	-	-	52
Drama	55	-	-	55
DSA discretionary funds	1,095	-	(3)	1,092
Field Hockey Reserve	3,314	-	(1,842)	1,472
Football	3,236	562	(583)	3,216
Gymnastics	10	-	-	10
Lacrosse- Boys Reserve	1,092	-	-	1,092
Lacrosse - Girls Reserve	4,033	-	-	4,033
SAGA reserve (Recycling)	343	-	-	343
Soccer - Boys Reserve	(16)	-	-	(16)
Soccer - Girls Reserves	1,026	-	-	1,026
Softball Reserve	257	-	-	257
Swim Team Reserve	971	-	-	971
Tennis - Girls Reserves	1,466	-	-	1,466
Volleyball - Girls Reserve	828	-	(828)	-
Wrestling Reserve	96	-	-	96
Total Team Reserves	41,653	562	(4,437)	37,778
Total Liabilities	50,859	10,763	(13,334)	48,674

HERNDON HIGH SCHOOL SPORTS BOOSTERS
CHANGE IN CASH - Sept 4 to Oct 7 2019

Opening Cash, Sept 4, 2019		137,756
Deposits		
Concessions	9,145	
Memberships	3,911	
Corporate Sponsors	1,650	
Clothing	2,688	
Corporate Donation	1,500	
Program Sales	215	
Interest Income	95	
Total Incoming Cash		19,204
Disbursements		
Concessions - Joshua Jordan	1,226	
Concessions - Heather	834	
Concessions - Brian	698	
Concessions - Brian	166	
Field Hockey - SuitUp Water Sports	1,380	
Field Hockey - Mary Miller	373	
Field Hockey - Stephanie Howell	88	
Trainers - Lisa Petruzzi	758	
Trainers - Marleigh Hall	424	
VolleyBall - Burke Sporting Goods	830	
Football - Kelli Jordan	583	
Reston Shirt and Graphic Co.	726	
The UPS Store - Programs, Banners	760	
Membership - Refund	(50)	
Total Outgoing Cash		8,797
Ending Cash, October 7, 2019		148,163