December 4, 2017 Sports Booster Meeting - Meeting started at 6:04 pm

Attendees: Tammy Bane, Jennifer Schoenefeldt, Kim Douglas, Melanie Glover, Jonathan Frohm, Missy Godowsky, Julie Saylor, Susan Anderson and Jill Hulnick

**Sports Booster President , Julie Saylor**: Minutes from the November meeting were unanimously approved by the Board. Thank you for a successful fall sports season!! Request to build an email list of the Winter Sports Parents so the Sports Boosters can blast a membership email to those specific parents and families. Jonathan to check with Dan to see if this is possible.

**Concessions, Melanie Glover**: Great News!!! Concessions has a profit for the second consecutive row!! We are currently at $896.63 which is up from last year by almost $5,000. Congratulations to Melanie Glover and Angie Guavara for all your hard work. We have seen a drop in the After School Concessions sales with the change to winter sports. We still need volunteers to work the Girls Basketball games. Suzette Cooksey, Julie Brunson, Angie and Melanie are working on getting a Sign Up Genius in place so we can send the link out in our weekly email blasts.

**Athletic Director, Jonathan Frohm**: We have just recently hired a new LAX Coach and Baseball Coach for our athletes. Construction should start soon before the end of winter break. No SATs will be held during construction due to the limited parking, etc while construction is taking place. The Fall Sports Awards nights were a huge hit and impact students in a way they will remember the rest of their lives.

**Treasurer, Missy Godowsky**: The Fall Sports $10,000 payment was presented at the Sports Awards Nights and we received several new memberships due to parents being made aware that the funds we raise from Memberships, Apparel Sales and Concessions go towards the Sports Program. Suggestion to create a big fake check for future use, possibly ask the Art Dept to create it. We have set aside the $15,000 for the annual turf maintenance payment which will be due in a few months. Our main account is now down to $20,000 so we may need to request a transfer of $15,000 in March from money market account if we do not receive the funds from other sources. The difference in the YTD is due to these transactions mentioned above. An email has gone out to all Coaches to please spend your funds on a yearly basis. The link to the Brick Paver payment via paypal is not working and Julie will have Eileen disconnect it completely and ask parents to submit an application and payment instead. Jonathan\*\*\* Brandon Geyer would like to make a $5,000 to the Sports Boosters and needs to do this via a credit card transaction.

**Membership:**  We received 2 additional families join at the Hornet Level for an additional $300. Totals for membership are $26,370.00 (gross) which is $3,566 better than last year’s ENTIRE TOTAL!

**Apparel:** The carts have been put together and are ready to roll out for the next sporting event. Plus, they fit through the doors. Thanks to several hardworking husbands for their help. The carts are currently being stored down near the ROTC closet which is more convenient for accessing for sporting events. Suggestion to sell apparel at Sports Awards Nights.

**Sports Awards Night, Jill Hulnick:** Fall Sports Awards Nights were a huge hit, and the cookies went very well. Would recommend continuing to have them made and reduce the number of cakes from 5-6 to 2-3 instead.

**Golf Tourney, Jill Hulnick:** No report at this time, but is considering a “we miss you….come back” type of theme for the new tourney.

**Old News:** No updates from Jonathan regarding the State Ring fund from other schools/how they handle it.

**New News:** Nothing at this time.

Next Meeting will be held on January 8th, 2018

Meeting adjourned at 6:37 pm