



THE FALCON BOOSTER CLUB, INC.

Meeting Minutes September 28, 2020

- I. Call to Order: The meeting was brought to order by President, Beth Howser, at 6:31pm.
- II. Administrative Business: Introduction of 2020-2021 Officers and Board of Directors, new Board Member – Kelly Peck, Corresponding Secretary.
- III. Secretaries' Reports:
 - A. Recording (Stephanie Winebarger): The minutes of the February 24, 2020 meeting were distributed via email to the Booster Club members. A motion was made to accept the minutes. Motion was seconded. All were in favor; motion passed.
 - B. Corresponding (Kelly Peck): Several thank you notes were received from scholarship awardees.
- IV. Treasurer's Report (Tammy Adgate):
 - A. Financial Report:

2019-2020 Fiscal Year Report – Even though the \$10K event was cancelled, some individuals donated their ticket fee back to the Booster Club. Country Chevrolet also donated \$1,000 to bring us to a total of almost \$6,000 in donations. We ended the year with a \$15,000 loss. Concessions purchased in March were sold to Fauquier Swim Club in order to recoup most of our costs. A vote to approve the final 2019-2020 Fiscal Year Report was held electronically. All were in favor; motion passed.

FALCON BOOSTER CLUB FINANCIALS - END OF THE FISCAL YEAR	
Tuesday, June 30, 2020	
BOOSTER CLUB FUNDS:	
Checking	\$30,928.69
Savings	\$25,133.11
Petty Cash Drawers/Bags	\$1,000.00
BOOSTER CLUB TOTAL FUNDS AVAILABLE:	\$57,061.80
RESTRICTED CHECKING - FUNDS RAISED BY THE FOLLOWING TEAMS FOR THEIR USE:	
FFFA Long Term Goals Fundraising	\$51,432.20
Baseball	\$665.04
Basketball - BOYS	\$237.19
Basketball - GIRLS	\$1,700.12
Cheer	\$1,730.83
Field Hockey	\$6,832.57
Football	\$10,035.01
Lacrosse - BOYS	\$14,025.84
Lacrosse - GIRLS	\$81.00
Soccer - BOYS	\$1,021.16
Soccer - GIRLS	\$1,460.00
Softball	\$1,136.91
Swim Teams	\$1,457.76
Track Team	\$1,920.17
Volleyball	\$1,130.38
Weight Room	\$300.00
TOTAL FUNDS RESTRICTED TO TEAMS:	\$95,166.18

ACCOUNTS FISCALLY MANAGED BY THE BOOSTER CLUB - THESE ARE NOT BOOSTER CLUB FUNDS	
Pat Georger Scholarship Trust	\$64,479.53
Roy A. Pool Jr. Scholarship Account	\$846.26
TOTAL ASSETS IN ACCOUNTS AS REPORTED TO THE CPA FOR THE 2019 TAX RETURN	
	\$217,553.77

Draft budget for 2020-2021 – The Board met on August 6th to discuss budget options and adjustments based on some assumptions that did not happen. With updated information from VHSL, the Board will reconvene and revise the budget.

Vote on 2020-2021 budget will take place once budget is finalized.

FALCON BOOSTER CLUB FINANCIALS - DRAFT	
Monday, September 28, 2020	
BOOSTER CLUB FUNDS:	
Checking	\$18,951.52
Savings	\$25,133.11
Petty Cash Drawers/Bags	\$310.00
BOOSTER CLUB TOTAL FUNDS AVAILABLE:	\$44,394.63
RESTRICTED CHECKING - FUNDS RAISED BY THE FOLLOWING TEAMS FOR THEIR USE:	
FFFA Long Term Goals Fundraising	\$41,353.85
Baseball	\$2,665.04
Basketball - BOYS	\$237.19
Basketball - GIRLS	\$1,700.12
Cheer	\$1,730.83
Field Hockey	\$6,832.57
Football	\$7,078.22
Lacrosse - BOYS	\$2,576.47
Lacrosse - GIRLS	\$81.00
Soccer - BOYS	\$1,021.16
Soccer - GIRLS	\$1,460.00
Softball	\$1,096.91
Swim Teams	\$1,457.76
Track Team	\$2.17
Volleyball	\$1,130.38
Weight Room	\$300.00
TOTAL FUNDS RESTRICTED TO TEAMS:	\$70,723.67
ACCOUNTS FISCALLY MANAGED BY THE BOOSTER CLUB - THESE ARE NOT BOOSTER CLUB FUNDS	
Pat Georger Scholarship Trust	\$64,479.53
Roy A. Pool Jr. Scholarship Account	\$846.26
TOTAL ASSETS IN ALL ACCOUNTS	\$180,444.09

V. Committee Reports

- A. Membership (Mary Kay Anderson): As of today, we have 26 members: 17 Board/Officers and 9 parents or community members. Applications continue to come in via mail and in-person. Need to get the word out as best we can regarding membership – encouraged attendees to spread the word. The flyer will be posted on the website and members can share on social media, as well.
- B. Concessions – Possible Opportunities – Beth talked to Cathy Chinault at Liberty High School for ideas on concessions for our 7v7 games. Concessions will mostly be packaged items. Since we won't be cooking and attendance is limited to 4 people per player, we likely won't use the main concession stand. We are still limited to gatherings of no greater than 250 people, which includes players, coaches, spectators, etc. There was a call for volunteers to help at the game Wednesday night.

VI. Director of Student Activities:

- A. Report:
 - 1. FY2021 Condensed Season Guidelines and Calendar – VHSL approved all three seasons condensed to 60%. Our district will split into Northern and Southern pods (FHS is in the Southern pod with Kettle Run, Liberty and Culpeper). We will play teams in our pod as round robin-type and will play four games total with the other pod. There will be a VHSL championship, including district and regional playoffs. VHSL is trying to create the best scenario for the athletes to give them the opportunity to play as much as possible. Coaches are encouraged to be flexible since seasons overlap.
 - 2. Tennis Court Project – The Tennis Court Project is going well. We are still looking for final funding, but have received major donations from PATH Foundation, Airlie, and CroppMetcalf, plus the Booster Club match of personal donations last year. Optimistically, we are hopeful that the project will be done in the second week of October. The last piece will be to install fence (by Long Fence).
 - 3. State Championship Rings for Wrestling Team – The Booster Club contributed \$2,500 to buy the State Championship Rings. They will be presented to the team at an upcoming School Board meeting.
 - 4. Hudl/Agile Sports Technology – This will be discussed during New Business/Financial Requests (see below).

VII. Old Business:

- A. Grants and Fundraising
 - 1. PATH Foundation – Make It Happen Grant Application and Approval – We received the \$25K and it was deposited into our account. We are getting ready to send the thank you letters to the major sponsors.
- B. 2020 Scholarship Recipients

Brian Bolles	Quinn Hardy	Stephen Hiner
Andrew Howser	Ella Irvin	Faith Jones
Callaway Lee	Tia Minor	Zoe Ott
Logan Railey	Jamie Renzi	James Swart
Jason Wiarda (Roy A. Pool)	Nathaniel Winebarger	

Tom discussed the process the Scholarship Committee (Mr. Kelican, Mark Ott, Tammy Adgate, Andrea Gaines, Caitlin Chirasello, Tom Gallagher) followed. They met in early May to review applications (29 applicants for the Booster Club scholarships and 27 for the Roy A. Pool, Jr. scholarship) and identified the recipients. The budget included eight \$1,000 scholarships. Due to the number and quality of applications, the Committee requested additional scholarship funds. Nine Booster Clubs scholarships of \$1,000 each and four of \$500 each were awarded, plus the Roy A. Pool, Jr. scholarship of \$500. Julie Kirk from the FHS Guidance Office made a video that included photos of scholarship presentations by FHS administrators and Booster Club officers. The Scholarship Committee was thanked for their work.

The Pat Georger Trust was discussed. The funds for this have been carried on the Booster Club books for years, but due to concerns regarding our non-profit status and perceived implications, the Club will continue to review how to transfer the scholarship back to the family.

- C. Distribution of Booster Club Information to Families – The membership form will undergo one more revision and will be distributed.

VIII. New Business:

- A. Fundraising Ideas – This is the #1 concern this year since the major Spring event was cancelled and concessions income will be limited. Brainstormed some ideas during the meeting:

1. Spirit Wear – Booster Club will still sell window stickers. Coach Ott has eliminated some of the vendors each sport uses – limiting vendors (local), colors, etc. Angie Cooney, Chairman of the Fauquier Band Boosters, discussed the band’s plans for spirit wear this year. They are working on distribution plans and will start an online store. They have stock from last year and are considering doing a sidewalk-type sale or drive thru to sell out last year’s stock. They are working with a local vendor for new items.
2. Color Run/Turkey Trot – not sure there is enough time to plan for this; could do a virtual run.
3. Virtual 10k Raffle.
4. Online Trivia Competition.
5. Silent Auction Using Spring Event Donations.
6. Cash Raffle.
7. Raffle Off Cattle/Beef – donation from a farmer or help from FFA.
8. Golf Tournament – football team did one in July and made ~\$13,000 (Kettle Run and Liberty each do one).
9. Would need volunteers to make these things happen!

B. Online Payments – We often get asked why we don’t accept card payments at concessions. Historically, this has been because there is not good WiFi service at the football concession stand. There is a new cell tower being added to one of the baseball light poles which will help with the WiFi signal and could allow us to set up card payments. We have two Squares that we can use to accept card payments. Coach Ott is also looking into online payments through phone apps.

C. Financial Requests

1. July – \$7,628 for tennis court refurbish project
2. August – \$1,905 for “take off” boards for Track Long Jump – County was doing repairs to the track; request was made for Booster Club to pay for half the cost of these boards to protect the track. Coach Jones and track team paid the other half of this cost.
3. September – \$500 for baseballs, tees, and buckets – The press box where equipment is stored was broken into and balls and tees were stolen. Coach O’Sabien asked to use last year’s stipend to pay for replacements.
4. September – \$2,249 for Hudl Video System Subscription only – Discussed at budget meeting to pay for only base subscription of Hudl. Any add-ons for stats, etc. would be paid for directly by the teams.

IX. Next Meeting: The next meeting will be held on Monday, October 26, 2020 at 6:30 pm in the FHS Library. Zoom information will also be provided. **All are welcome.**

X. Adjournment: The meeting adjourned at 7:45 pm. #WeBelieve #AlwaysBelieve

Respectfully submitted,
Stephanie Winebarger, Recording Secretary