



THE FALCON BOOSTER CLUB, INC.

Meeting Minutes August 26, 2019

- I. Call to Order: The meeting was brought to order by President, Beth Howser, at 6:30 pm.
- II. Administrative Business: Beth welcomed all to the first meeting of the 2019-2020 school year. Introductions were made by all in attendance.
- III. Secretaries' Reports:
 - A. Recording (Stephanie Winebarger): The minutes of the May 20, 2019 meeting were distributed via email to the Booster Club members. A motion was made to accept the minutes. Motion was seconded. All were in favor; motion passed.
 - B. Corresponding (Laura Symanski): Laura thanked the boosters for condolences after the passing of her mother.
- IV. Treasurer's Report (Tammy Adgate):
 - A. Financial Report: The Fiscal Year Ending June 30, 2019 report was submitted for review. Summer activity of note, the track team asked for assistance with the purchase of new equipment. A request was previously made to the Booster Club and approved. The track team raised more than \$8,000 and the Booster Club contributed the rest toward their request. Nothing significant to report on this year's report so far. A deposit of \$600 has been made to the Fauquier Fairgrounds for this year's \$10K dinner dance to be held on March 28, 2020. Money was received from spring Gold Cup. Gold Cup has stated that from now on they will only pay up to the number on our contract. They paid us for all volunteers for this spring, but will no longer do that going forward.

A motion was made to accept the Financial Reports. Motion was seconded. All were in favor; motion passed. A motion was made to accept the Budget for 2019-2020. Motion was seconded. All were in favor, motion passed.

FALCON BOOSTER CLUB FINANCIAL REPORT	
<i>Monday, August 26, 2019</i>	
BOOSTER CLUB FUNDS:	
Checking	\$48,886.85
Savings	\$24,174.39
Petty Cash Drawers/Bags	\$2,357.24
BOOSTER CLUB TOTAL FUNDS AVAILABLE:	\$75,418.48
RESTRICTED CHECKING - FUNDS RAISED BY THE FOLLOWING TEAMS FOR THEIR USE:	
FFFA Long Term Goals Fundraising	\$15,200.00
Baseball	\$7,525.04
Basketball – BOYS	\$20,779.56
Basketball – GIRLS	\$1,062.96
Cheer	\$4,029.05
Field Hockey	\$8,366.05
Football	\$6,086.52
Lacrosse – BOYS	\$2,167.61
Lacrosse – GIRLS	\$0.00
Soccer – BOYS	\$1,461.00
Soccer - GIRLS	\$3,570.00
Softball	\$5,030.29
Swim Teams	\$1,118.36

Track Team	\$9,907.22
Volleyball	\$2,222.13
TOTAL FUNDS RESTRICTED TO TEAMS:	\$88,525.79
ACCOUNTS FISCALLY MANAGED BY THE BOOSTER CLUB - THESE ARE NOT BOOSTER CLUB FUNDS	
Pat Georger Scholarship Trust	\$64,257.02
Roy A. Pool Jr. Scholarship Account	\$745.54

V. Committee Reports:

A. 2019-2020 Committee Assignments: The Committee Assignments were discussed and Beth asked for volunteers to Chair each Committee. Below is the list of Committees and Chairs so far:

- Awards Receptions – Stephanie Hiner
- By-Laws Review (NEW) – Tom Gallagher, Melissa Whipkey, Andrea Gaines
- Concessions – Fall
 - Varsity Football – Sharion Rigney, Jason Swart, Stephanie and Steve Hiner
 - JV Football -
 - Field Hockey – Pam Duca
 - Volleyball – Andrea Gaines
- Concessions – Winter
 - Basketball – Beth Kramer, Sherri Railey
- Concessions – Spring
 - Baseball – Stephanie and Steve Hiner, Beth and Mitch Howser
 - Softball -
 - Boys Soccer -
 - Girls Soccer -
 - Boys Lacrosse -
 - Girls Lacrosse -
- Concessions Supplies Coordinator – Sharion Rigney, Tom Gallagher
- Falcon Field Clean Up Day (August 2020) – Karolanne Wayland
- Football Program – Sarah Cheatwood
- Grants & Fundraising (NEW) – Melissa Whipkey
- Gold Cup & International Races – Andrea Gaines, Tom Gallagher
- Membership – Mary Kay Anderson
- PE Day (TBD) – Sharion Rigney, Laura Symanski
- Scholarships – Tom Gallagher
- Social Media (NEW) – Irma Tamayo, Cheryl Foddrell
- Spirit Items – Kris Gastley
- Team Representative – Karolanne Wayland
- Webpage – Mary Kay Anderson, Irma Tamayo
- 50/50 – Mary Kay Anderson
- \$10,000 Dinner (March 28, 2020)
 - Tickets – Laura Symanski
 - Silent Auction – Beth Kramer, Sherri Railey
 - Costco/Shopping – Tom Gallagher
 - 50/50 – Mary Kay Anderson?
 - Decorate/Set-Up – Melissa Whipkey
 - Bar – Andrea Gaines/Karolanne Wayland
 - Clean Up -

B. Membership (Mary Kay Anderson): As of today, we have 72 members; 19 Board/Officers, 15 coaches, 38 parent or community members. Three applications were received by Tammy tonight.

C. Concessions – Fall (Football, Field Hockey, Volleyball)

- Football Concessions: There is a new system for ordering items for concessions that should be more efficient and less time consuming. We will no longer use peanut oil for popcorn due to allergies. A smoke detector in the football concession stand is broken and needs to be replaced. Coach Ott took this for action. We will purchase three first aid kits, one for each concession stand.

- Volleyball Concessions: Same plan as for football regarding ordering. Still need to find a coordinator for volleyball concessions.
- Field Hockey Concessions: We have a potential volunteer; concession stand items have been ordered.
- Football Food Truck/Burritos: There have been requests to have food trucks in the parking lot before football games. There was much discussion about the topic; specifically focusing on whether this would take away from Booster Club profits from the concession stand. Tabled the discussion about food trucks for football to a later date. A motion was made to set up a committee to discuss selling food outside of normal concessions. The motion was seconded. With majority voting in favor, the motion passed. Anyone interested in serving on the concession committee should contact Beth.

VI. Director of Student Activities:

A. Report:

- 1st home games this week – field hockey and volleyball, opening football game Thursday at Loudoun County, Saturday 1st cross country meet at Great Meadows. Golf finished second in district, preparing for district tournament later this month. Cheer amid competitions, hosting one on homecoming day; they have asked for concessions for this competition (Saturday, October 5 11am-2pm). Football participation up – ~90 kids this year. Scrimmages have gone well. Looking for both girls and boys soccer coaches and girls tennis coach. Fall athletes will get a pass that will get them into fall events for free. The same thing will be provided for winter and spring athletes.

B. Coaches

- Increased participation from coaches this year – Coach Ott offered to all coaches a paid VHSL coaches pass if they joined the Booster Club.
- Use of Credit Cards for Spirit Wear and other purchases (not concessions) – will allow coaches to accept credit cards for purchases not related to concessions. Tammy will manually enter the purchases into the website or coaches can use our Square device. Tammy will look into the possibility of having a minimum purchase required in order to use credit card.

VII. Old Business:

A. Falcon Field Clean-up Day – August 4, 2019

- Good turnout, Beth thanked everyone for their participation

B. Freshmen Orientation – August 12, 2019

- Sold remaining spirit wear

C. Meet the Coaches Night – August 15, 2019

- Well attended, collected ~8 applications for membership

D. Back to School Night – August 22, 2019

- We did not sell spirit wear

E. Fall/Football Program

- Making progress – will be ready to go

F. Spirit Wear

- Great meeting with band, they will sell the majority of FHS spirit wear.
- Booster Club will continue to sell window stickers. Band will help us sell the rest of our items including window stickers.
- We're asking teams to be specific in using school colors of red, white, gray. Coach Ott will standardize colors, logos, etc. and opportunities for teams to order.

G. Grants and Fundraising

- Funding the Future of Fauquier Athletics – Steve Potucek
 - a. Arlie Foundation donation \$25,000
 - b. With previous grant of \$15,000 from Loeb Foundation, close to \$40,000 balance
 - c. We don't have final cost of project (could be as much as \$80,000)
 - d. Mrs. Lamper's Advanced Sports Marketing class working on marketing plan
 - e. Will have signs at football game showing status of fundraising
 - f. Meeting upcoming regarding turf field

VIII. New Business:

- A. Homecoming Float/Parade – October 3, 2019
- Homecoming parade will be moved to Thursday night due to a conflict with First Night
 - After school Friday, SCA is looking to hold an event before the game since there will not be a parade
 - A Booster Club float was discussed but was not of interest; decision was made not to have a Booster Club float.
- B. International Gold Cup – Andrea, Mark Ott, and Tom will work together to get volunteers from teams
- C. 2020 \$10K Dinner/Dance/Auction – March 28, 2020
- Contract and Deposit – done (see above)
 - Tickets – tabled
 - Food/Entertainment – tabled
- D. Baseball Field Request – \$18,500 final infield expenses, covered most of it on their own – donation from AZ Memorial Fund and other donations (including some work from the vendor), \$8,500 outstanding balance. Would like to use baseball restricted funds (\$7,500) plus \$1,000 from Booster Club to cover this balance. Will likely place a later request for a field blanket to allow the grass to grow and germinate during off season – 110 ft x 110 ft blanket. We tabled the field blanket request to October. A motion was made to approve \$1,000 funding to supplement restricted funds to complete payment to Tom’s Landscaping for finalizing the baseball field. Motion was seconded. All were in favor; motion passed. Table motion for field blankets until we know more after a meeting on September 4th.
- E. Girls Basketball – Golf Tournament October 5th at Prince William Golf Course.
- F. Other
- Beth Kramer and Sherry Railey have had a touchdown horn donated by Murphy’s Motorsports.
 - Steve Potucek – suggested that the Booster Club match donations toward the practice facility during the month of September. A motion was made to approve the Booster Club to match donations over the next 60 days (up to \$10,000) toward the practice facility project. Motion was seconded. All were in favor; motion passed.
- IX. Next Meeting: The next meeting will be held on Monday, September 23, 2019 at 6:30 pm in the FHS Library. **All are welcome.**
- X. Adjournment: The meeting adjourned at 8:56 pm. #WeBelieve #AlwaysBelieve

Respectfully submitted,
Stephanie Winebarger, Recording Secretary