THE FALCON BOOSTER CLUB, INC.

Meeting Minutes February 24, 2020

- I. <u>Call to Order</u>: The meeting was brought to order by President, Beth Howser, at 6:33 pm.
- II. <u>Administrative Business</u>: Roger Sites (former FHS principal), Tom and Coach Ott will be meeting this week to discuss a charity event Mr. Sites is involved in. He would like to use the basketball concession stand. There were no concerns from the Board.

III. Secretaries' Reports:

- A. Recording (Stephanie Winebarger): The minutes of the January 27, 2020 meeting were distributed via email to the Booster Club members. A motion was made to accept the minutes. Motion was seconded. All were in favor; motion passed.
- B. Corresponding (Laura Symanski): Laura sent Baseball Coach Matt O'Saben a card of condolence for the passing of his mother.

IV. <u>Treasurer's Report</u> (Tammy Adgate):

A. Financial Report:

There are still six outstanding invoices for ads in the fall program (total of \$1,550). Tammy has sent two notices. Karolanne volunteered to follow up until payment is received. The Boys Lacrosse request from last month has been processed.

A motion was made to accept the Financial Report. Motion was seconded. All were in favor; motion passed.

FALCON BOOSTER CLUB FINANCIAL REPORT	
Monday, February 24, 2020	
BOOSTER CLUB FUNDS:	
Checking	\$35,622.30
Savings	\$24,742.26
Petty Cash Drawers/Bags	\$890.20
BOOSTER CLUB TOTAL FUNDS	
AVAILABLE:	\$61,254.76
	\$01,201170
RESTRICTED CHECKING - FUNDS RAISED BY THE FOLLOWING TEAMS FOR THEIR USE:	
FFFA Long Term Goals Fundraising	\$51,432.20
Baseball	\$125.04
Basketball - BOYS	\$237.19
Basketball - GIRLS	\$1,887.37
Cheer	\$2,195.83
Field Hockey	\$6,832.57
Football	-\$1,368.38
Lacrosse - BOYS	\$615.52
Lacrosse - GIRLS	\$81.00
Soccer - BOYS	\$4,061.00
Soccer - GIRLS	\$3,570.00
Softball	\$4,364.29
Swim Teams	\$1,639.76
Track Team	\$1,920.17

Volleyball	\$1,130.38
Weight Room	\$300.00
TOTAL FUNDS RESTRICTED TO TEAMS:	\$79,023.94
ACCOUNTS FISCALLY MANAGED BY THE BOOSTER CLUB - THESE ARE NOT BOOSTER CLUB FUNDS	
Pat Georger Scholarship Trust	\$64,257.02
Roy A. Pool Jr. Scholarship Account	\$745.54

V. Committee Reports

- A. 2019-2020 Committee Missions No comments. Summer Work Project.
- B. Membership (Mary Kay Anderson): As of today, we have 111 members: 19 Board/Officers, 18 coaches/Assistant Activities Director, 74 parent or community members.
- C. Concessions Conclude Winter and Kick off for Spring:
 - 1. Winter: Did very well this season. The Wrestling match held during the school day helped boost sales for that day which also included a Basketball game. Supplies will be moved to the Football and Baseball concession stands for spring sports. Coach Ott reported that a cover on a window of the Football concession stand had been removed. He replaced it, but locks need to be added to the window covers.
 - 2. Spring:
 - Boys Soccer TBD
 - Girls Soccer Pam Duca, Daris Carter
 - Baseball/Softball Beth Howser
 - Boys Lacrosse TBD
 - Girls Lacrosse TBD

VI. Director of Student Activities:

A. Report:

Coach Ott distributed the spring sports schedule to those in attendance.

The Girls and Boys Swim teams both performed well at the state championships.

The Wrestling team finished as overall team champions with three individual first place state champions. Coach Ott will start the process to buy state championship rings. The Booster Club contributes \$2,500 toward that cost (included in the budget).

Spring sports tryouts started today. To date, there is no Girls Tennis coach, and it seems there may not be a Girls Tennis team this season. Several girls graduated last year, leaving only two returners. One additional girl did show interest.

Next weekend is Indoor Track state championship; Girls team ran away with the regional championship.

Basketball – for the first time in several years, the Girls Basketball team had players selected for the All District Team. Two were selected for the first team and one for the second team. Two boys were also selected (one for the first team, one for the second team).

Hudl Discussion/Update: Currently, we have an ala carte account, meaning each team has the basic service and can pay to upgrade to the next level called Hudl Assist (provides analysis and game stats which can be sent to college coaches and used for recruiting purposes). Some teams were using a service called Krossover which was acquired by Hudl. In the fall, we attempted to put all accounts together, but now know that didn't include Krossover. We have since received two invoices for the teams that were using Krossover. To consolidate and put all Fauquier Sports under one umbrella, Hudl has proposed an amount that includes all sports, Hudl Assist and cameras (~\$17,000). Coach Ott doesn't believe we need all that functionality. Today, we pay around \$6,400 for the "base" model, when coaches "click" on other things it generates another invoice/cost above what budgeted. Some coaches don't use it at all. Coach Ott will survey all coaches to understand level of interest. We will have a follow-up discussion once we know what the needs are.

- B. Coaches Reports: None
- C. Band: Sold spirit wear at three basketball games and the response was great. Now planning for spring sports and which games to attend. Initially thinking the first two home varsity games (boys and girls). Band has two fundraisers coming up paint night next week and a dance in April with Silver Tones Swing Band. They will hand out flyers at spirit wear tables. Planning on selling out current spirit wear inventory and then will offer new items. They are planning a sell day for staff soon. First band competition is this Saturday.

VII. Old Business:

- A. Grants and Fundraising
 - 1. Funding the Future of Fauquier Athletics Coach Ott reported that \$76,432.20 has been raised to date. Another donation was secured on Friday of \$25,000 from CroppMetcalfe. There was discussion about two options to complete the project used turf for free or new turf for half price. The consensus was that after all the work to make this project happen, we would go with new turf. We can get the turf for ~\$40,000 and the "all-in" project 8 year warranty, everything but a fence would cost \$162,010. Having a fence would allow it to be used sooner. We have put in a request for a grant from the Path Foundation/Airlie Foundation for \$200,000. If we receive that grant, we could finish this project and start the next project (Falcon Field). Coach Ott has a proposal for the football field project and mentioned that CroppMetcalfe wants to be involved. We are pursuing another grant that is available March 14th.
- B. Winter Sports Banquet will be held Wednesday, March 4, 2020. Horticulture classes will provide flowers and Culinary classes will provide desserts. Volunteers are needed; if available, let Beth know. Coach Ott has the programs taken care of.
- C. There will not be a Meet the Coach Night for Spring sports.
- D. Distribution of Booster Club info to Spring Coaches Mary Kay will send to coaches and ask them to distribute.

VIII. <u>New Business</u>:

- A. 2020 10K Dinner/Dance/Auction March 28, 2020
 - 1. Tickets sales ongoing
 - 2. Catering Contract Andrea and Tom met with Sibby's and came to an agreement on the menu. The cost will be ~\$5,600, which is under the cost proposed by the previous vendor. The Booster Club will purchase napkins, plates, silverware, and tablecloths.
 - 3. Music since we're not using a band or DJ, we need to make a playlist. Laura may have equipment for announcements/audio.
 - 4. Decorations & Drinks Costco run will be made for food and drinks. Sherri Railey has a connection with a business and they have offered the use of two margarita machines for the Dinner.
 - 5. Auction Updates Karolanne is coordinating the silent auction baskets from the FHS teams. Coach Ott will give her a list of coaches so she can contact them to get baskets started.
 - 6. A suggestion was made to make a slideshow of photos that plays during happy hour and dinner.
 - 7. Set up is Friday, March 27th for anyone available to help.
- B. Scholarship Committee Tom is the lead for the Committee. Julie Kirk in the Guidance Office has the information needed. The due date for applications is April 15th at 7:30 am. The Committee is made up of Mr. Kelican, Coach Ott, Tammy Adgate, Caitlin Chirasello, Andrea Gaines and Tom Gallagher. There will be eight scholarships awarded. May 4th is Scholarship Night.
- C. Financial Requests None Received
- D. Other: Contract for Spring Gold Cup has been received. The date is May 2nd and the rate we receive for volunteers is \$18/hour/person, certified by timesheets. Personnel level will be determined by April 3rd. Once numbers are determined, Andrea will contact coaches for volunteers.
- IX. Next Meeting: The next meeting will be held on Monday, March 23, 2020 at 6:30 pm in the FHS Library. All are welcome.
- X. Adjournment: The meeting adjourned at 8:15 pm. #WeBelieve #AlwaysBelieve

Respectfully submitted, Stephanie Winebarger, Recording Secretary