



# THE FALCON BOOSTER CLUB, INC.

## Meeting Minutes January 27, 2020

- I. Call to Order: The meeting was brought to order by President, Beth Howser, at 6:30 pm.
- II. Administrative Business: None
- III. Secretaries' Reports:
  - A. Recording (Stephanie Winebarger): The minutes of the November 25, 2019 meeting were distributed via email to the Booster Club members. A motion was made to accept the minutes. Motion was seconded. All were in favor; motion passed.
  - B. Corresponding (Laura Symanski): A donation was received on behalf of Alex Kolar, in honor of Olin and Kennedy Kolar, both students at FHS. Laura sent thank you notes. Tammy received a letter in response to a donation made on behalf of Laura Symanski's mother.
- IV. Treasurer's Report (Tammy Adgate):
  - A. Financial Report:

Tammy reported that a check in the amount of \$500 was received from Teall Properties. She is not sure what sport it should be applied to so for now it is in Booster Club account. There is still \$2,200 owed for program ads. Tammy is following up with those who have outstanding balances. Gold Cup money was deposited into respective teams' accounts. A motion was made to accept the Financial Report. Motion was seconded. All were in favor; motion passed.

<b>FALCON BOOSTER CLUB FINANCIAL REPORT</b>	
<i>Monday, January 27, 2020</i>	
<b>BOOSTER CLUB FUNDS:</b>	
Checking	\$45,376.61
Savings	\$24,742.26
Petty Cash Drawers/Bags	\$910.00
<b>BOOSTER CLUB TOTAL FUNDS AVAILABLE:</b>	<b>\$71,028.87</b>
<b>RESTRICTED CHECKING - FUNDS RAISED BY THE FOLLOWING TEAMS FOR THEIR USE:</b>	
FFFA Long Term Goals Fundraising	\$45,316.10
Baseball	\$25.04
Basketball - BOYS	\$4,221.94
Basketball - GIRLS	\$4,321.96
Cheer	\$2,449.83
Field Hockey	\$6,832.57
Football	-\$61.91
Lacrosse - BOYS	\$2,529.75
Lacrosse - GIRLS	\$81.00
Soccer - BOYS	\$1,461.00
Soccer - GIRLS	\$3,570.00
Softball	\$5,111.29
Swim Teams	\$1,839.76
Track Team	\$2,727.67

Volleyball	\$1,130.38
Weight Room	\$300.00
<b>TOTAL FUNDS RESTRICTED TO TEAMS:</b>	<b>\$81,856.38</b>
<b>ACCOUNTS FISCALLY MANAGED BY THE BOOSTER CLUB - THESE ARE NOT BOOSTER CLUB FUNDS</b>	
Pat Georger Scholarship Trust	\$64,257.02
Roy A. Pool Jr. Scholarship Account	\$745.54

V. Committee Reports

- A. 2019-2020 Committee Missions – Comments/Updates: The missions for the Social Media, Fundraising, Concessions and By-Laws committees remain in draft form. If there are comments, send to Beth. We will refocus on committees once these missions are finalized.
- B. Membership (Mary Kay Anderson): As of today, we have 109 members: 19 Board/Officers, 18 coaches/Assistant Activities Director, 72 parent or community members.
- C. Concessions – Winter Sports: Basketball concession sales are up from previous years.

VI. Director of Student Activities:

A. Report:

The golf cart acquired earlier in the year has been painted red by the FHS auto body shop. A plaque that reads “Proudly donated by the FHS Booster Club” will be added.

Sports: There is a lot of activity with seasons ending and playoffs over the next couple weeks. The schedules are updated on the Northwestern District website.

Spring Season: Tryouts start February 24<sup>th</sup>, games start March 16<sup>th</sup>.

Winter awards banquet is scheduled for Wednesday, March 4<sup>th</sup>. Reception 6:30, awards 7:00. Horticulture class will provide flowers.

Spring awards banquet: The intent is to have one but it might be after students are out of school. More to follow.

Hudl Payment Request:

- 1. Girls Lacrosse and Basketball (Hudl and Krossover) – Coach Ott has a call set up with Hudl for Monday, February 3<sup>rd</sup>, regarding some recent invoices the Booster Club has received. Some teams were using Krossover which was bought by Hudl and there is some confusion from Hudl on how much we still owe. He was under the impression what we paid in August was for all sports who use the service. He recently learned that may not be correct. He will learn more during the call on February 3<sup>rd</sup>.

State Athletic Directors conference will be held in Norfolk in April. The cost will be within the original budget provided for Coach Ott to attend.

B. Coaches:

- 1. Swim Team (Karen Cerra) – 6 swimmers have qualified for states, hoping one more will qualify this weekend at Districts. There are several Pura Vita bracelets available for \$6 each (swim team fundraiser).

C. Band: No report

VII. Old Business:

A. Grants and Fundraising

- 1. Funding the Future of Fauquier Athletics – The group raised \$5,116.10 that will we match. Tammy will transfer our matching funds into the FFFA account. Approved by Building Committee to start working on the turf. Advanced Sports Marketing class will work on thank you notes for those who made donations.

VIII. New Business:

- A. 2020 10K Dinner/Dance/Auction – March 28, 2020
  - 1. Tickets: Coach Ott distributed tickets for sale; he will continuously update spreadsheet as tickets get sold.
  - 2. Catering Contract:
    - a. Savory Fare/Serendipity – Vendor used in the past; have a quote from them.
    - b. Sibby's – Is flexible regarding menu. The Board had some outstanding questions for them and needs specifics to be able to compare to the quote already received from Serendipity. Andrea and Tom will meet with them to provide details that allow us to receive a quote.
  - 3. Sponsorships available:
    - a. \$100 FAN Sponsors – Event Signage
    - b. \$250 GRAY Sponsors – Event Signage, Raffle Drawing Exclusive Number Recognition
    - c. \$500 RED Sponsors – Event Signage, Raffle Drawing Exclusive Number Recognition, Logo on all Silent Auction Bid Sheets
    - d. \$1,000 FALCON Sponsors - Event Signage, Raffle Drawing Exclusive Number Recognition, Logo on all Silent Auction Bid Sheets, Signage Recognition Spring'20- Winter'20 at Concessions
- B. Online Payments: Discussed was the option to use Venmo or Paypal as a way for people to contribute to the Booster Club, at concessions, for spirit wear, etc. Discussion will continue, no final decision made. We do have the Square so we can accept credit cards at concessions, and we use it at the \$10K dance to take payment for auction items. The group agreed we should talk to other schools to see what they do. Other ideas were also solicited.
- C. Financial Requests
  - 1. The Lacrosse team submitted a request to purchase new helmets. Current helmets go end of life (3 years) next year and won't be certified any longer so there are safety issues. The proposed new helmets have a 10-year life and would have to be recertified annually to ensure they remain safe. Total cost is \$5,090. The request was for a loan that would be repaid after completion of current fundraising activities, as well as an investment from the Booster Club. The team has been fundraising and will collect a player fee this year; in total they will be able to raise about \$4,500 so asking for approximately \$500 investment from the Booster Club. The request was that the Booster Club front the money so they have the helmets before the first game. \$500 is equivalent to the stipend they receive each year. After some discussion, a proposal was suggested by Mary Kay that the Boosters donate \$2,500 to lacrosse plus \$500 stipend, total \$3,000. A motion was made to provide this donation and loan. Motion was seconded. All were in favor; motion passed. The Lacrosse team will repay \$2,090 to Booster Club.
- D. Other – Mr. Kelican thanked the Booster Club for the work we do for the school.

IX. Next Meeting: The next meeting will be held on Monday, February 24, 2020 at 6:30 pm in the FHS Library. **All are welcome.**

X. Adjournment: The meeting adjourned at 8:10 pm. #WeBelieve #AlwaysBelieve

Respectfully submitted,  
Stephanie Winebarger, Recording Secretary