

# ATHLETIC BOOSTERS

Supporting All Wildcat Sports

## MEETING MINUTES

### Centreville Booster Club Minutes

December 10, 2018

The meeting was called to order at 7:00 pm by John Purvis, President, in the CVHS Library.

In attendance: John Purvis, John and Stephanie Ragano, Jimmy Sanabria, Rita Daly, Phil Dimmer, Richard Simmons, Tammy Butler, Maria Stewart, Laura Poston, Kristin Hetman (Field Hockey), Debra and Bruce Cafurello (Wrestling), Mindy Bronipolsky (Girls Lacrosse), Nancy Spence (Swim/Dive).

### Approval of Minutes

Board approved October 2018 meeting minutes and will review/approve November and December 2018 meeting minutes at January 2019 meeting.

### Board Reports

#### President – John Purvis

John reported no new banner sales and will follow up on annual year end contributions. No upcoming fundraisers scheduled. John will work on the Winter/Spring sports programs and requiring team rosters/pictures as soon as possible – Jimmy Sanabria will manage.

#### 1) Secretary – Tammy Butler

No report.

#### 2) Communications – Marie Cardenas

Not present.

#### 3) Treasurer – John and Stephanie Ragano

John and Stephanie provided a financial update to the group. They reviewed the profit and loss statement, stated Boosters has funded numerous team uniform requests this year and confirmed funding of the Turf Loan for the 2019 calendar year. Net income \$63,602 before expenses. Available balance \$27,000. Membership is down from prior year. Other revenue areas performing well compared to prior school year. The group discussed enhancements for Casino Night in future years to make it more successful – add a silent auction and find a restaurant/food sponsor. Different venues were discussed as well.

#### 4) Membership – Maria Stewart – Interim Board Member

Laura Poston attended this meeting and was introduced as new Membership Chair for remainder of this school year and going forward. The group discussed primary times of year for membership sales and reaching out to team coaches to follow up on 85% participation for \$500 cash gift for the team. Online membership sales were discussed and need to promote going to Wearcville site for purchase. It was recommended that the promotion details go to the coaches for dissemination to parents. Membership will

assist with memo draft for coaches and will forward to Jimmy Sanabria for send. It was also suggested to announce membership contributions/sales at the game/event venues. Maria Stewart reiterated that the pass is not simply a "pass" but is financial support to the athletic teams and is **also** a pass. Pricing will remain at Fall level and will drop to \$50 after winter sports season.

**5) Spirit Wear – Rita Daly**

Rita provided an inventory update and confirmed we are out of small/medium blue and black hoodie sweatshirts. Lunch sales have exceeded game sales. Rita would like to place order for missing inventory and requested \$2,619 for order. Maria recommended selling for upcoming Freshman orientation in late January and Rita will sell during lunch periods. John Purvis made motion to purchase new inventory with requirement of selling at Freshman Orientation and any other events starting in January. The group also discussed how to connect with parents regarding freshman orientation if no parent will attend the event. The motion for spiritwear order was approved - motion passed.

**6) Concessions - Richard Simmons**

Richard provided a concessions update and confirmed football concessions were wrapped up in November. We are now selling remaining concessions at basketball/wrestling events. Concessions will be sold at the wrestling meet on January 27th – no other winter special events currently planned. Richard asked for confirmation that football banners will be taken down for the winter season.

**7) CVHS Activities Office – Jimmy Sanabria**

Jimmy provided information regarding upcoming sports events/camps. Spring try outs will begin February 18<sup>th</sup>. Fairfax county will now pay for all reconditioning of safety equipment for athletes. JV girls soccer and JV softball are in the process of searching for a coach - the group discussed checking with SYA for any potential candidates and confirmed that FCPS also posts the openings on their website. Jimmy confirmed that the activity fee charged by FCPS for the 2018-2019 school year was removed from the county budget.

**8) Team Representatives**

- Girls lacrosse will be requesting the sideline jackets for 10 players – will be shared between JV and Varsity.
- Swim team parka request (10) will be sent to Activities Office for review/approval.

The group discussed utilization of tents for Spring sports – currently have (4) blue and (1) black. Jimmy Sanabria will check inventory and advise at next meeting if any new tents need to be ordered. John Purvis discussed ordering a canopy that could fit over any tent cover – would utilize "Centreville Wildcats" design for use by all teams vs. only team reference. Stretch cover goes over the existing cover and will extend the life of the tent for future events. All agreed that CVHS should be represented well at events.

**The meeting adjourned at 7:55 pm.**