

ATHLETIC BOOSTERS

Supporting All Wildcat Sports

MEETING MINUTES

Centreville Booster Club Minutes November 11, 2019

The meeting was called to order at 7:00 pm by John Purvis, President, in the CVHS Library.

In attendance: John Purvis, John and Stephanie Ragano, Joe Morice, Laura Poston, Tammy Butler, Meghan Birkholz, Richard Simmons, Blair Smith, Amy Holden (Field Hockey), Debra and Bruce Cafurello, Damien LaRuffa (Lacrosse), Kelly Campen,

Approval of Minutes

John Purvis made the motion to approve the October 2019 meeting minutes. Motion was seconded and passed - minutes will be posted on the website.

Board Reports

President – John Purvis

A Fall Sports Program update was provided – purchased 25, sold 11. Leftover programs will be made available at concessions/ticket table at remaining Fall events and will be sold at a discount for \$3.00. A Winter program will be printed with condensed pages and include the top 2 tier sponsors. John also updated the group regarding sponsors – we lost Union Mill Shell Station as a sponsor this year – Band and Volleyball teams received their commitment. Blair Smith discussed an all day basketball showcase in January 18th from 11-6 & 19th from 1-8. Wrestling will be hosting a big event on February 14th. CVHS will be hosting the Concord District Varsity Basketball Championship on the 21st. The group discussed hosting a fundraising event to pay off the remaining turf loan before the Stadium turf removal/demolition on June 6th.

1) Secretary/Communications – Tammy Butler

Did not attend - no report.

2) Treasurer – John and Stephanie Ragano

A Treasurer's Report was provided by Stephanie Ragano. She stated that there was (1) returned check for \$170 which is being managed. The \$15,000 payment to FCPS turf fund has been cancelled until we determine if it is required. A transfer of \$37,425.24 was managed to fund twelve (13) months of turf loan (through 12/20). A check was written to Field Hockey \$500 for meeting 85% booster pass participation. A donation of \$20,000 was received and passed through Athletic Boosters for Training/Wrestling/Boys basketball. An invoice for 2018 booster pass fees was submitted for payment by CVHS. John Purvis requested that CVHS waive the bill was never submitted in 2018 and Boosters funded the scorer's table and many other expenses at year end for the 2018-2019 school year (\$15,000). This invoice is generated from CVHS to Boosters annually for gate entry. Blair Smith also submitted the GameDay field maintenance final invoice. It provided no detail on the charges so Blair will provide an updated invoice with detail of the invoice. The 2019 booster pass fee was also submitted for payment as well.

3) Membership – Laura Poston

Laura stated that there has been little change in membership sales since last meeting. She will sell passes at Meet the Coaches event in November. Laura shared that there was 19% participation for all (3) football teams this year for membership sales which was disappointing given there are approximately 100 players. The group discussed discounting memberships for Sprig Sales.

4) Spirit Wear – Meghan Birkholz

Meghan confirmed that expenses have been covered for this school year. She is searching for an avenue to set up an online website for additional Spiritwear sales. John Purvis suggested that she reach out to Jason Jeffries – Varsity Lacrosse coach – as he has site that is utilized for sales. The group discussed possible items to sell online that do not conflict with general sales. John requested the website to be open and closed in time for deliveries before the holidays.

5) Concessions - Richard Simmons

Richard confirmed that there was \$6,130 in revenue sales for the Westfield game (10/25/19) and \$1500 for the Madison game. It was confirmed that a Kona Ice check for \$300-\$400 should be received for October sales. Fall concession sales totaled \$30,000 + - net \$18,000 profit. John commented that Bella Pizza delivery for last couple games were too small – medium delivered vs. extra large and to address with the restaurant. Richard confirmed that there is a new hot dog roller for indoor concessions. Blair Smith confirmed that there is a one-day wrestling event on Saturday, February 14, 2020, and on February 21, 2020, CVHS will host the boys & girls varsity basketball concord district finals (6:00 pm and 8:00 pm). The group reconfirmed that there should be no outside food allowed for the events.

6) CVHS Activities Office – Jimmy Sanabria

Did not attend – no report.

NO NEW BUSINESS.

John Purvis adjourned the meeting at 7:35 pm.