

ATHLETIC BOOSTERS

Supporting All Wildcat Sports

MEETING MINUTES

Centreville Booster Club Minutes

February 11, 2019

The meeting was called to order at 7:00 pm by John Purvis, President, in the CVHS Library.

In attendance: John Purvis, Phil Dimmer, John and Stephanie Ragano, CVHS Principal Lehman, Jimmy Sanabria, Rita Daly, Megan Birkholtz, Richard Simmons, Laura Poston, Kristin Hetman (Field Hockey), Debra and Bruce Cafurello (Wrestling), Mindy Bronipolsky (Girls Lacrosse), Nancy Spence (Swim/Dive), Eric Hunter (Boys Basketball), Patty Lovett (Girls Basketball), Kerry Shaher (Field Hockey), Kathleen Dodds (Boys Soccer), Barb Wehrle (Softball).

Approval of Minutes

John Purvis made the motion to approve the November and December 2018 meeting minutes. Motion was seconded and passed. Minutes will be posted on the website.

Board Reports

President – John Purvis

John Purvis introduced and thanked Chad Lehman, new CVHS Principal, for attending the meeting. Principal Lehman has been with the county for a long time and is a Centreville resident. He is formerly an athletic trainer in Fairfax County, former Wrestling coach at Chantilly and understands the support required to have successful athletic programs. John Purvis reiterated that team attendance at the meetings is critical and asked the new principal to assist with ensuring all teams are represented monthly. Would request assistance with recruiting volunteers for events as we utilize the same volunteers every year. This message needs to be reiterated to all the Coaches, who in turn reiterate it to the teams and parents.

John Purvis asked for an update regarding the hiring of a new Football Coach with Coach Chris Haddock's retirement as Varsity Football Head Coach – Chris will continue as Assistant Athletic Director with CVHS. Administration is in the process of receiving resumes for interested candidates, they will be screened and hope to announce a new Head Coach in March 2019. Ideally, the new coach would be an educator at CVHS but Administration will not rush the process. Jimmy Sanabria confirmed the new Head Coach would determine the new coaching staff as prior Varsity coaches are departing to take other positions or return to school. Jimmy stated that all coaches are hired by Fairfax County to work at CVHS and that it is not a requirement to be an educator at CVHS to hold a coaching position. It was recommended that the Touchdown Club have additional meetings to garner support and volunteers with football. The group discussed the need for new officers and significantly more general/parent involvement.

The group discussed having a picnic for all football teams to kick off the season in August and require all players (Freshman, JV, Varsity) to attend to ensure parents have all pertinent information and participation requirements as well as for an Athletic Booster Membership push. There then needs to be reiteration and follow up by Coaches to ensure parents are aware of their required volunteer responsibilities. All attendees agreed that Freshman parents are overwhelmed at school start and the importance of talking to them away from the in-school environment. The event would be held on the football field/outside. John Purvis recommended ordering "rally towels" for next school year as giveaway and sales before/during football season.

The group discussed setting up a CVHS sports app that parents and students can use to stay current regarding all sports events for all seasons (SI Play App). Jimmy Sanabria confirmed that a new school website will be live by school year end with many improved features.

John updated the group on general Banner/Advertisement sales and confirmed current year sales were the highest in years. He reiterated that Fall is the main selling season although a sale can be made throughout the school year as the benefits continue for 12 months after contribution regardless of contribution date. Currently the cheerleaders receive the monies received for Football Program sales – the group will review this going forward and determine if any changes should be made to the program.

John Purvis formally announced that all Athletic Booster board positions are up for election in May 2019. He stressed the need for booster meeting details to be pushed by Coaches to parents on all teams and details on the open positions will be sent around in the near future. The group discussed getting a new website in that it is difficult to find information about sports as well as the Booster land page.

1) Secretary/Communications – Tammy Butler

Did not attend - no report.

2) Treasurer – John and Stephanie Ragano

Stephanie Ragano provided a financial update and that the Income Statement/Balance Sheet reflects a \$50,000 cash balance currently. There was very little activity in January 2019 due to school closures/event cancellations due to weather. There were a few concession sales and spirit wear and we paid (2) open invoices for Chick Fil A and Papa John's. It was confirmed that the annual Sinking Fund payment of \$15,000.00 is due this month payable to Fairfax County. The group then discussed how this payment was utilized and what it provides to CVHS.

3) Membership – Laura Poston

Laura provided an update and asked for clarification around taking \$ for tickets at sports events. It was confirmed that any FCPS employee can get in free to the game. There is no fee for under 6 years old and over 60 years old. Otherwise, the charge is \$5.00 to enter regular season games. The group discussed the ticket price and agreed that it was at the right/easy price point for spectators.

It was confirmed by the group that coaches were not aware of the \$500 money back promotion for an 85% team participation in the purchase of membership passes annually and were not marketing the passes/contribution to parents. Laura confirmed that only 50% of all teams purchase Booster Membership passes and that there needs to be better involvement and marketing of this contribution wherein all monies go to the athletic teams/CVHS. John Purvis reminded all that monies received from our Membership drive go to benefit all teams and it is our largest fundraiser during the year, along with Banner Sales/Advertisements.

4) Spirit Wear – Rita Daly

Rita provided an update and inquired about upcoming 8th grade sports events for Liberty/Rocky Run students wherein she could sell Spiritwear. Jimmy Sanabria confirmed there will be an evening presentation at Liberty Middle for incoming freshman parents. The group discussed the importance of selling IN ADVANCE of late summer/school start as parents are overwhelmed with school registration and other purchases at that time. Rita will place an order for t-shirts and will provide John Purvis an invoice in the coming week for approval. All agreed the importance of not waiting to order as there is no t-shirt inventory currently. Rita stated that many parents assume that Spiritwear sells the CVHS auto stickers – it was reconfirmed that Barb Wehrle/Softball sells them. There was discussion about Boosters purchasing a certain amount during the year to sell at all events as many parents assume Spiritwear sells them and there could be more sales generated with a combined effort.

5) Concessions - Richard Simmons

From November 2018 – February 2019, Boosters made \$10,000 in revenue for concession sales. After expenses, net total is \$7,000. Richard mentioned that some work is required on the concession stands and Jimmy Sanabria confirmed he will manage as a Spring Project. It was confirmed that there is a large charcoal grill which is utilized for large event. John Purvis discussed needing a new gas grill and Justin Kuzemka stated that he had a grill that he could donate to the school. It was confirmed that there is a possibility of hosting the Nike Combine this upcoming school year – will follow up with Chris Haddock who has been instrumental in prior years to confirm the event for CVHS. It was also confirmed during the meeting that the only individuals who get FREE food during the games are first responders. If there is food left over at the end of the game, it will be provided to coaches/staff/players.

6) CVHS Activities Office – Jimmy Sanabria

Jimmy provided an update to the group regarding athletics and confirmed that the annual college commitment ceremony had been held the week prior. He confirmed the boys basketball team were district champions, the coach had been named District Coach of the Year and that CVHS was expected to perform well in the playoffs. He shared the stats for all sports and outstanding athletes who would be going on to championships. It was confirmed that at least (2) athletes would be participating in state finals for winter sports.

The Varsity Girls soccer team has requested new uniforms (Home/Away) – total of 36 uniforms for a cost of \$1700.00. It was agreed that Boosters will pay entire amount. John Purvis made the motion to make this payment, John Ragano seconded the motion and the motion was passed.

Lastly, the group discussed the need/requirement that no lacrosse goals be dragged across the field when putting them away. The goals must be picked up and can be managed by the athletes after practice or a game.

Jimmy confirmed that Spring sports start the week of February 18th.

The meeting adjourned by John Purvis at 8:55 pm.