

ATHLETIC BOOSTERS

Supporting All Wildcat Sports

MEETING MINUTES

Centreville Booster Club Minutes
December 16, 2019

The meeting was called to order at 7:00 pm by John Purvis, President, in the CVHS Library.

In attendance: John Purvis, John and Stephanie Ragano, Joe Morice, Meghan Birkholz, Richard Simmons, Jimmy Sanabria, Debbie and Bruce Cafurello.

Approval of Minutes

The motion was made to approve the November 2019 Minutes and was passed. The approved minutes will be posted to the website.

Board Reports

President – John Purvis

Town Center Orthopedics requested to renew their Elite sponsorship and no check has been received to date. John will follow up with this business and others regarding their commitment.

1) Secretary/Communications – Tammy Butler

Did not attend meeting - no report.

2) Treasurer – John and Stephanie Ragano

Stephanie provided an update to the group. She confirmed that regulations have changed regarding the Square charges and the fact that a not-for-profit must use the entity name, not an individual, must be updated for tax filings and confirm that monies received via the device go into the Booster bank account. Jimmy Sanabria confirmed that we still do not have confirmation to make the sinking fund payment in February 2020. Since the fields will be under the county, schools are questioning whether the payments should be made. Funds are tighter this school year than in prior years.

Game Day invoice for baseball and softball fields (\$14,769) has been presented and is Booster's portion - CVHS pays for half of the invoice for 2019-2020 (baseball/softball). Jimmy Sanabria broke down the invoice and the group discussed splitting the annual invoice between Boosters, Activities Office, Baseball and Softball going forward. John Purvis made a motion to split the annual invoice evenly, the motion was approved and passed. Boosters will pay \$11,000 of this year's invoice and remainder will be paid by baseball and softball teams.

After field maintenance invoice is paid and the sinking fund, current available funds are \$3,000. Stephanie confirmed that the turf loan balance is \$88,000 and payments have been held aside through December 2020. There is \$20,000 in the money market account which may be used for expenses. The group discussed raising the additional monies to pay off the turf loan early and hosting a fundraising event to generate revenue. Stephanie will run a comparison report for prior vs. current year financials.

Jimmy Sanabria confirmed details about the turf field replacement in Summer 2020 and will report back after next county meeting regarding next steps on sinking fund payment and fields.

3) Membership – Laura Poston

Did not attend – no report. John Purvis reported that Boys basketball is at 61.5% participation and asked Activities to remind the coaches of sports pass membership to meet the 85% goal and receive gift. Volleyball is at 71.4% participation.

4) Spirit Wear – Meghan Birkholz

Meghan confirmed that the online store is closing and sales were limited – she will sell during Winter sports season at games. Next year the plan will be to time it so that merchandise will arrive before the holidays which should improve sales. The group discussed additional ideas for sale items including a lanyard with sports schedule and athlete on a card. John Purvis discussed printing a banner with the athlete's photo on it – in prior years, it was provided to Senior Football athletes. The group discussed offering the item to all teams and utilizing a printer known by the school or send out an RFP for the work. Sales have produced \$3,168 net revenue to date.

5) Concessions - Richard Simmons

Richard provided an update. Concession sales have begun for basketball season and we have a new hot dog concession cooker. Concession revenue is \$15,127 (net) currently. The group discussed the cost of Chick Fil A and possibly using Popeye's as a game vendor next school year and provide them a banner for the school year. Concession restocking should be minimal during the winter season.

6) CVHS Activities Office – Jimmy Sanabria

Wrestling Duals will take place at CVHS on February 14, 2020, for a one-day event – Varsity Club will assist with concessions. Winter concessions are being staffed accordingly. Rivals Football Combine takes place @ CVHS on April 4-5, 2020 (9:00 am – 3:00 pm). On April 6, 2020, select athletes given special invitation for additional event. Events advertised to all county schools – very impressive event. Maria Stewart is working on arranging a concert in the football stadium at end of school year – Why Don't We is a top choice which is a boy band that Corbyn Bessen, former CVHS Student, is a band member. Jimmy will reach out to the band manager regarding scheduling and cost. The group also discussed having the event at Two Silos, an event at the Centreville Fire Station and a golf tournament.

John Purvis adjourned the meeting at 8:45 pm.